

ORGANO CORPORATION

Financial Report for Fiscal Year Ended March 31, 2021

May 17, 2021



Contents

1. FY ended 03/2021 Results
2. FY ending 03/2022 Plan
3. Medium-term Management Plan
4. Company Overview

Contents

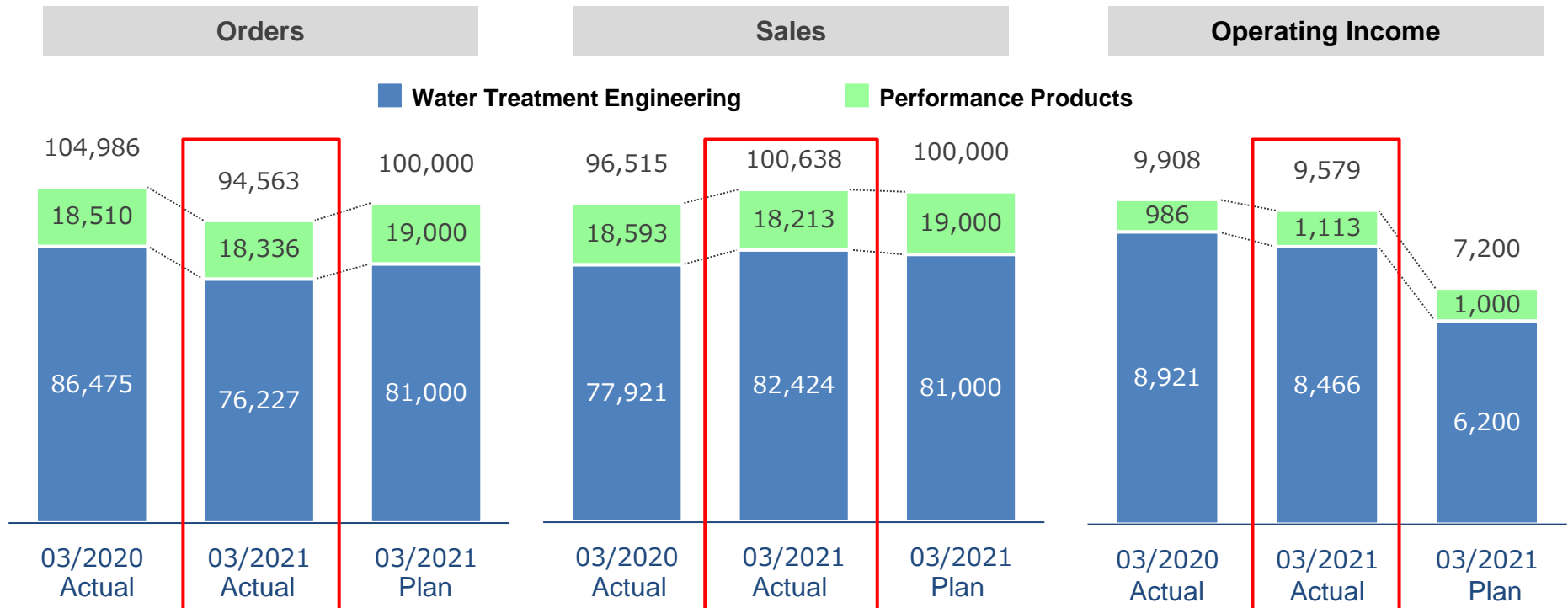
1. FY ended 03/2021 Results
2. FY ending 03/2022 Plan
3. Medium-term Management Plan
4. Company Overview

Overview of FY ended 03/2021 Results




■ Despite a decrease in orders, the planned target for sales was achieved and operating income was on par with the previous year due to a decrease in SG&A expenses.

- Water Treatment Engineering sales were strong despite a decline in orders, and profits improved due to cost reductions and lower SG&A expenses.
- While Performance Products fell short of the planned target for sales, the business secured the same level as the previous fiscal year, and profit improved due to reduced costs.




(Unit: Million JPY)



FY ended 03/2021: Impact of Spread of COVID-19 Infection

Water Treatment Engineering	Electric Power/Water Supply and Sewage	 Mostly unaffected	<ul style="list-style-type: none"> Although sales activities were slightly affected by restrictions on movement and other factors, the impact of the coronavirus pandemic on both orders and sales was modest. Sales, particularly of domestic service solutions, were firm. Orders and sales were generally at the same level as the previous fiscal year.
	Electronics Industry	 Market strong	<ul style="list-style-type: none"> Capital investment and production levels have been very active due to increased demand for semiconductors for smartphones, computers, and data centers driven by the expansion of telework and online education and entertainment. The surge in demand is also attributable to the global shortage of semiconductor supply caused by the semiconductor friction between the U.S. and China, and accidents at production plants.
	General Industry	 Capital investment stagnant	<ul style="list-style-type: none"> Orders decreased significantly due to the continued suppression or postponement of large-scale capital investments in Japan and overseas. Service solutions were relatively strong in peripheral fields of the electronics industry, such as electronic parts and chemicals, but were affected by lower production levels in some fields, such as automobiles, food service, and cosmetics.

FY ended 03/2021: Impact of Spread of 2019 Novel Coronavirus Infection

Performance Products	Water Treatment Chemicals	 Partially affected, but on par with previous year	<ul style="list-style-type: none"> A decline in production levels of some customers in the general industrial sector such as automobiles affected the business. On the other hand, sales of various water treatment chemicals for the electronics industry and slightly acidic electrolyzed water ORPLUS for sterilization and deodorization were strong.
	Equipment/Filters	 Partially affected, but on par with previous year	<ul style="list-style-type: none"> Sales of standard equipment for medical institutions and water purification filters for beverage dispensers for restaurants and convenience stores were sluggish. Sales of small pure water and ultrapure water systems for laboratories for research institutions, however, were relatively strong.
	Food Products	 Partially affected, but on par with previous year	<ul style="list-style-type: none"> Despite the effect of a decline in products for restaurants, products related to home-use food products, such as stay-at-home consumption, performed well.

Results for Year Ending March 2021

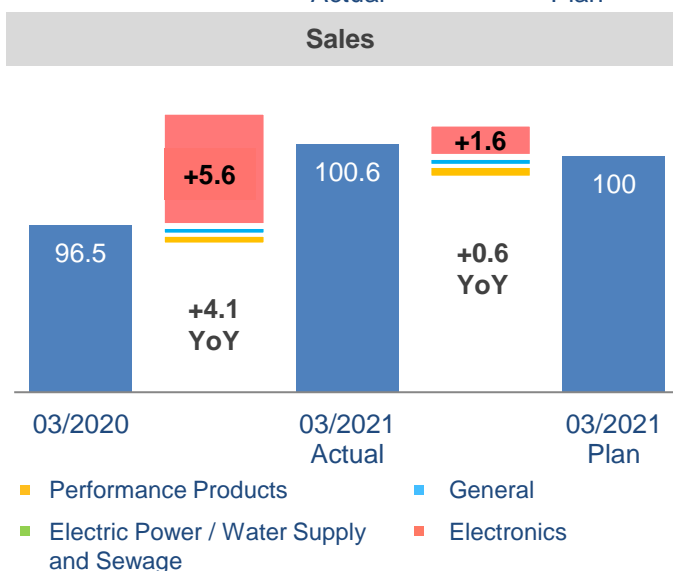
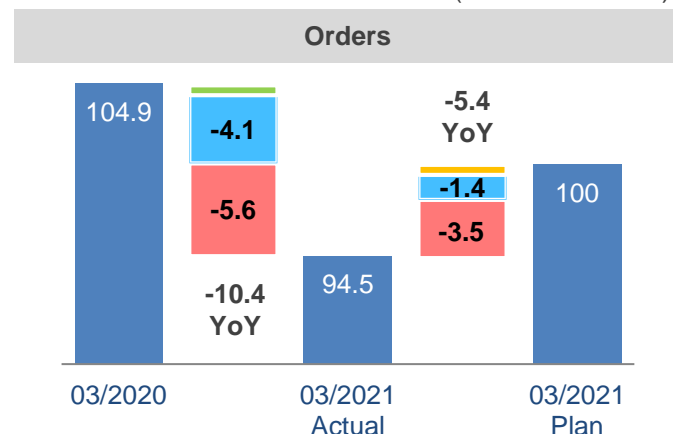
Unit: Million JPY	March 2020 Actual	March 2021 Actual	March 2021 Initial Plan	Year-on-Year	Actual-to- Forecast
Orders	104,986	94,563	100,000	-9.9%	-5.4%
Sales	96,515	100,638	100,000	+4.3%	+0.6%
Gross profit margin (%)	27,282 28.3%	26,326 26.2%	25,600 25.6%	-3.5%	+2.8%
SG&A ¹	17,374	16,746	18,400	-3.6%	-9.0%
Operating income ratio (%)	9,908 10.3%	9,579 9.5%	7,200 7.2%	-3.3%	+33.1%
Ordinary income	9,929	9,900	7,100	-0.3%	+39.4%
Profit attributable to owners of the parent company	7,162	7,074	4,700	-1.2%	+50.5%
Return on Equity (ROE) (%)	12.4	11.1	7.5		

1: SG&A = Selling, General, and Administrative expenses



Results for FY ended 03/2021: Analysis of Orders and Sales

(Unit: Billion JPY)



Orders

Down ¥10.4 billion (9.9%) year on year

- Electronics industry orders decreased in reaction to large orders received in the previous fiscal year.
- General industry orders were impacted by domestic and overseas capital investment suppression and postponement.

Short of plan by ¥5.4 billion (5.4%)

- Electronics industry was affected by the postponement of contracts for planned large-scale projects to the next fiscal year.
- General industry orders decreased more than expected.

Sales

Up ¥4.1 billion (4.3%) year on year

- In the electronics industry, construction work for large-scale projects in Japan, for which orders were received in the previous fiscal year, progressed smoothly. Moreover, sales expanded overseas due to increased orders.

Surpassed plan by ¥600 million (0.6%)

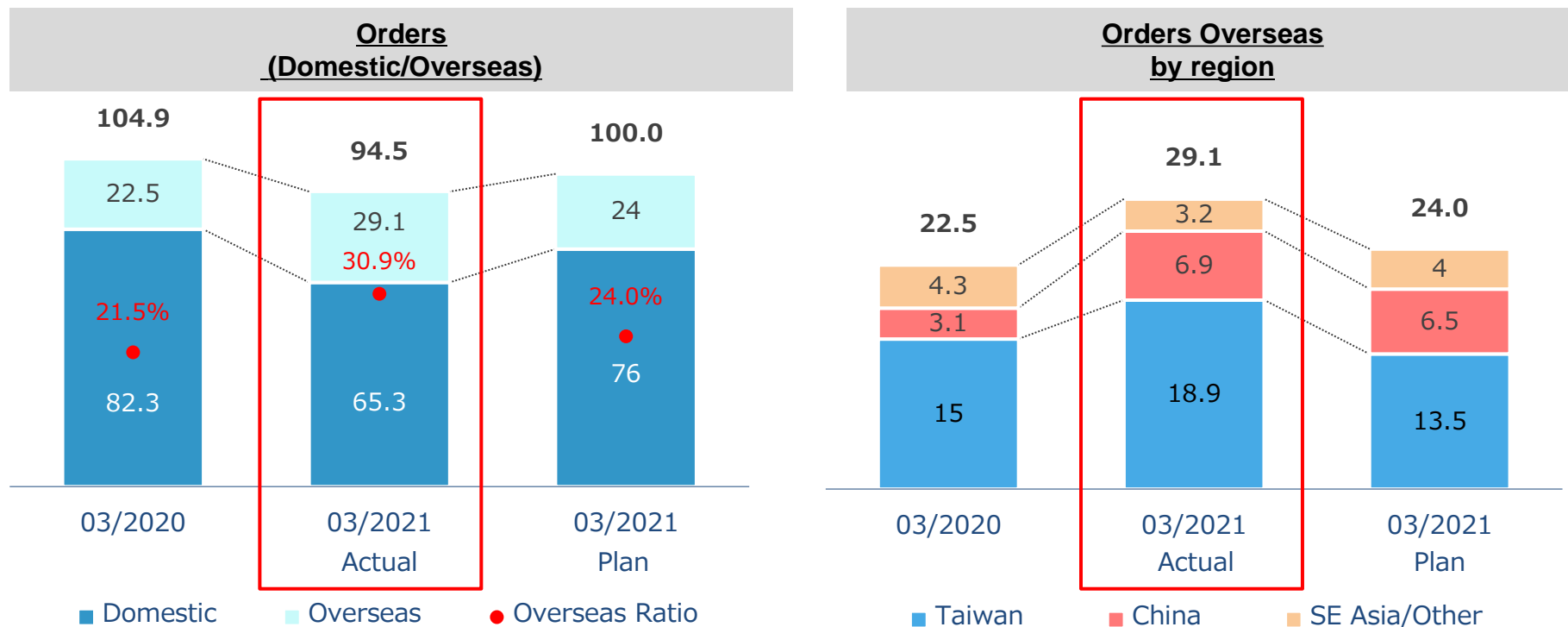
- Electronics industry is booming in overseas markets such as Taiwan and China; sales increased more than expected as a result.

Results for FY ended 03/2021: Analysis of Orders

■ Orders received declined in Japan, but orders overseas such as in Taiwan and China grew significantly.

- Orders decreased in Japan in reaction to large electronics industry orders received in the previous fiscal year, and suppressed capital investment in general industry.
- Orders increased overseas driven by a significant increase in semiconductor-related capital investment in Taiwan and China.

(Unit: Billion JPY)

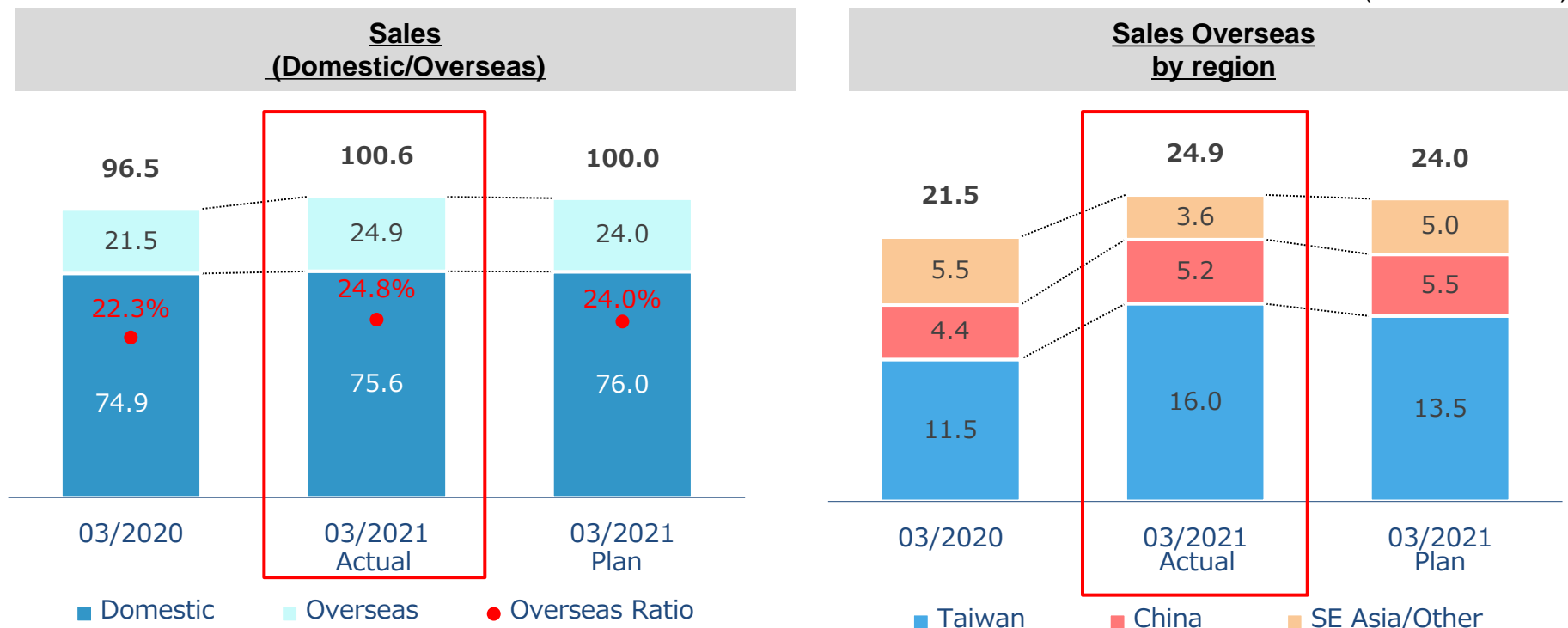


Results for FY ended 03/2021: Analysis of Sales

■ Sales grew both in Japan and overseas, and were in line with the planned target.

- Sales growth in Japan was attributable to progress in construction of projects ordered in the previous fiscal year in the electronics industry and general industry.
- Overseas sales increased in spite of stagnation in Southeast Asia, as Taiwan performed well and China surpassed the planned target.

(Unit: Billion JPY)



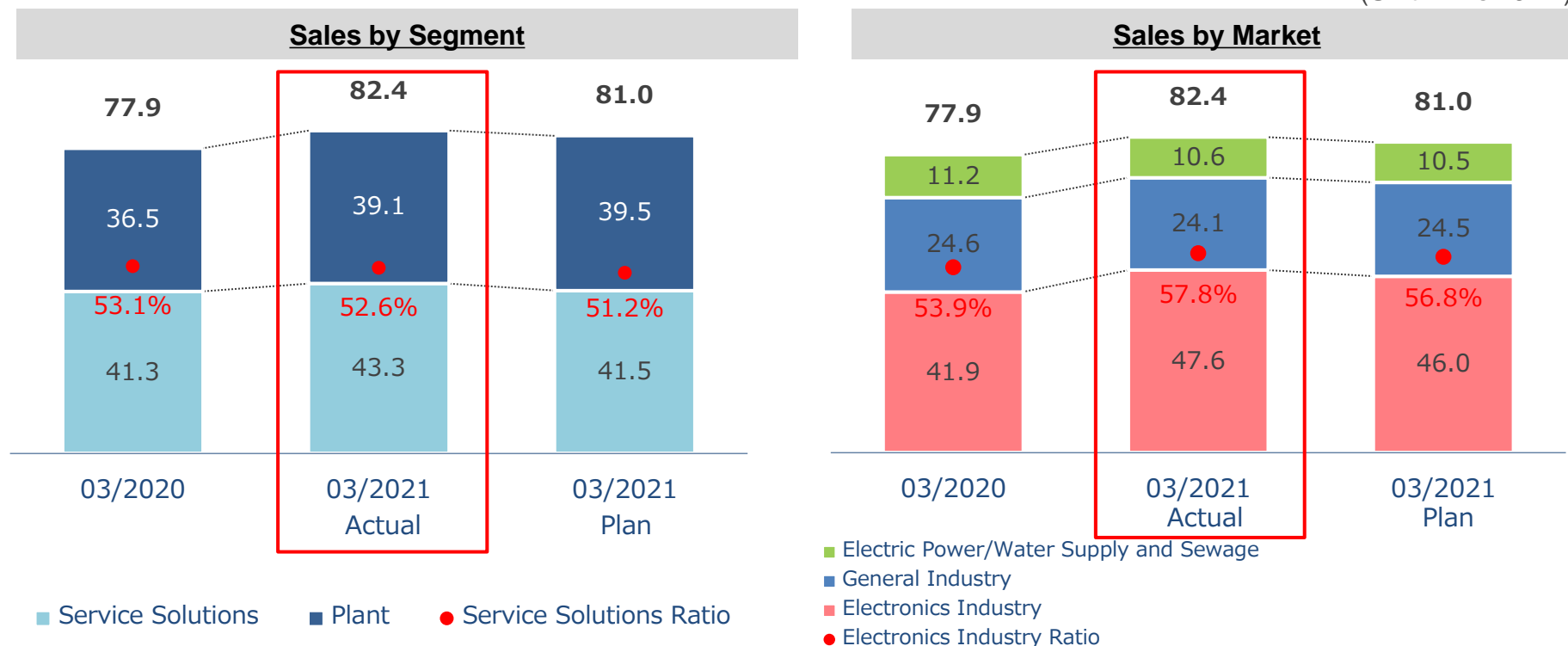
FY ended 03/2021: Sales by Segment and Customer

Water Treatment Engineering

■ Sales expanded mainly in the electronics industry; Service Solution sales were also steady.

- In the Plant business, construction of large-scale projects in Japan and overseas progressed smoothly.
- The solid performance of the Service Solutions business in all industries, and large-scale remodeling projects, contributed to expanded sales.

(Unit: Billion JPY)



FY ended 03/2021: Orders by Segment and Customer

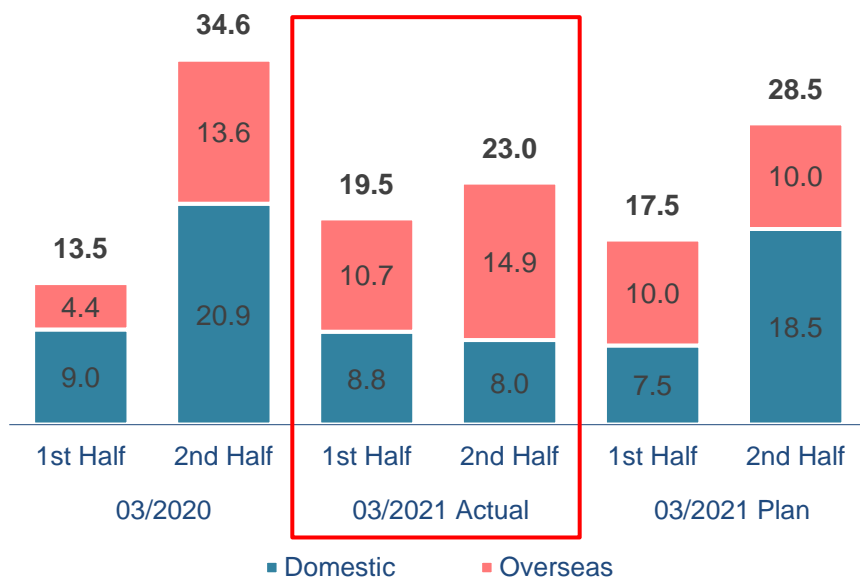
Electronics Industry

■ In Japan, the timing of orders for large projects was delayed, while overseas orders increased significantly in Taiwan and China.

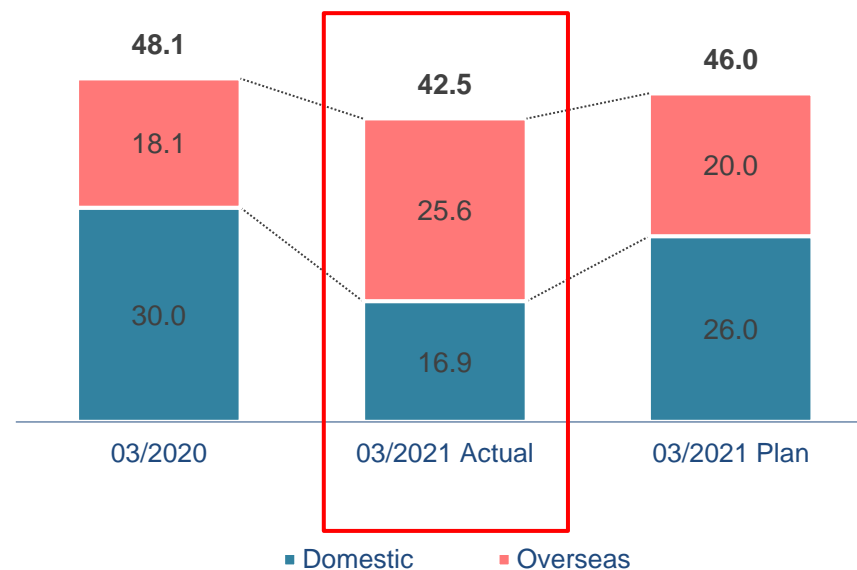
- Orders for large projects in Japan that were expected to be received in the second half of the fiscal year were delayed to the fiscal year ending 03/2022.
- Overseas, large-scale semiconductor investment continues to be brisk in Taiwan and China.

(Unit: Billion JPY)

Electronics Industry: Orders (1st Half vs. 2nd Half)



Electronics Industry: Orders



FY ended 03/2021: Sales by Segment and Customer

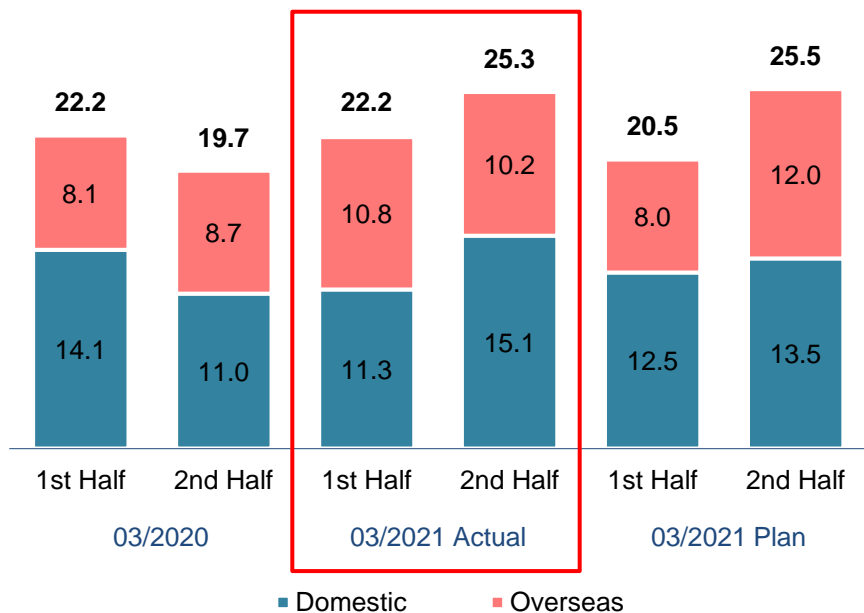
Electronics Industry

■ Sales expanded due to progress in construction of large-scale projects both in Japan and overseas.

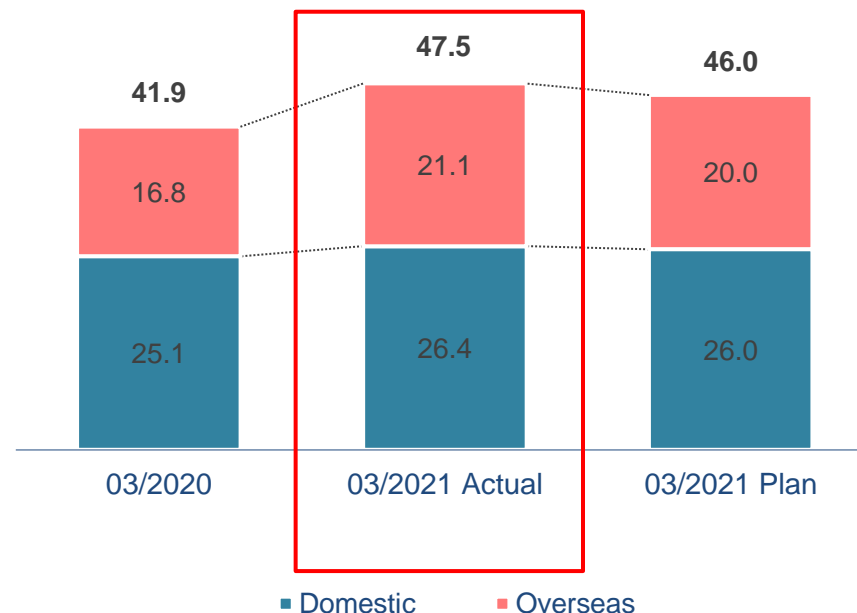
- In Japan, progress in construction of large-scale projects ordered in the previous fiscal year contributed to the results.
- Overseas, construction related to large-scale capital investment in Taiwan and China is progressing smoothly.

(Unit: Billion JPY)

Electronics Industry: Sales (1st Half vs. 2nd Half)



Electronics Industry: Sales

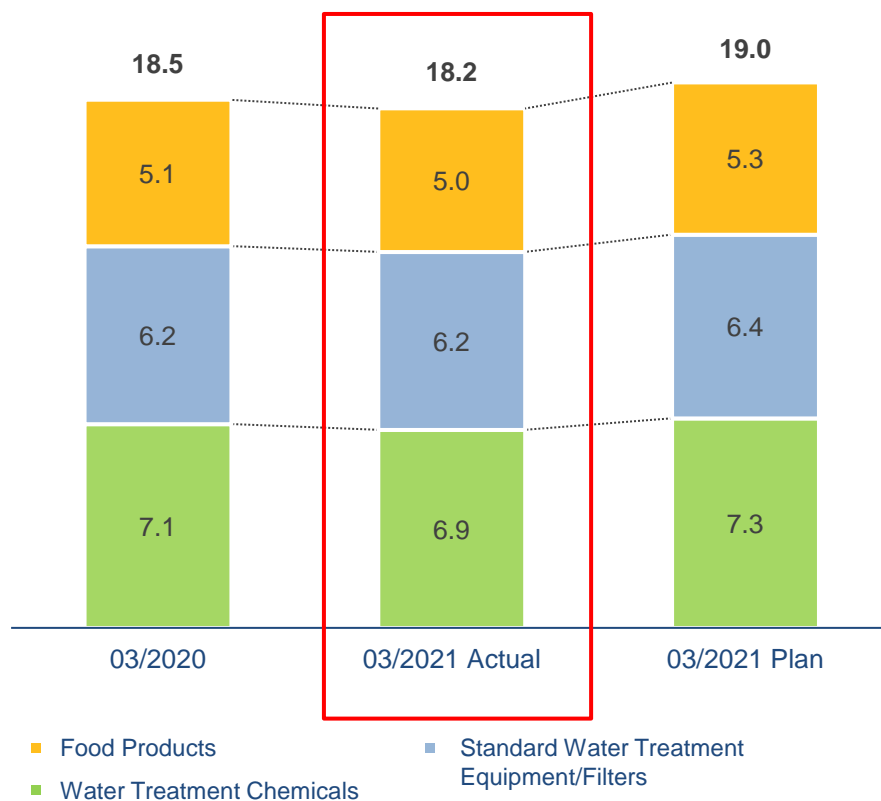


FY ended 03/2021: Sales by Segment and Customer

Performance Products

(Unit: Billion JPY)

Performance Products: Sales



■ Water Treatment Chemicals

- Sales of various water treatment chemicals for the electronics industry and ORPLUS, a slightly acidic electrolytic water for sterilization and deodorization, were strong. Delays, however, in overseas sales to general industries such as the automobile industry and to Taiwan and China had an impact on sales.

■ Standard Water Treatment Equipment/Filters

- Sales of pure water systems for testing to medical institutions and water purification filters for beverage dispensers decreased. But sales of ultrapure and pure water systems for laboratories to research institutions, to which Organo is working to strengthen sales, were strong.

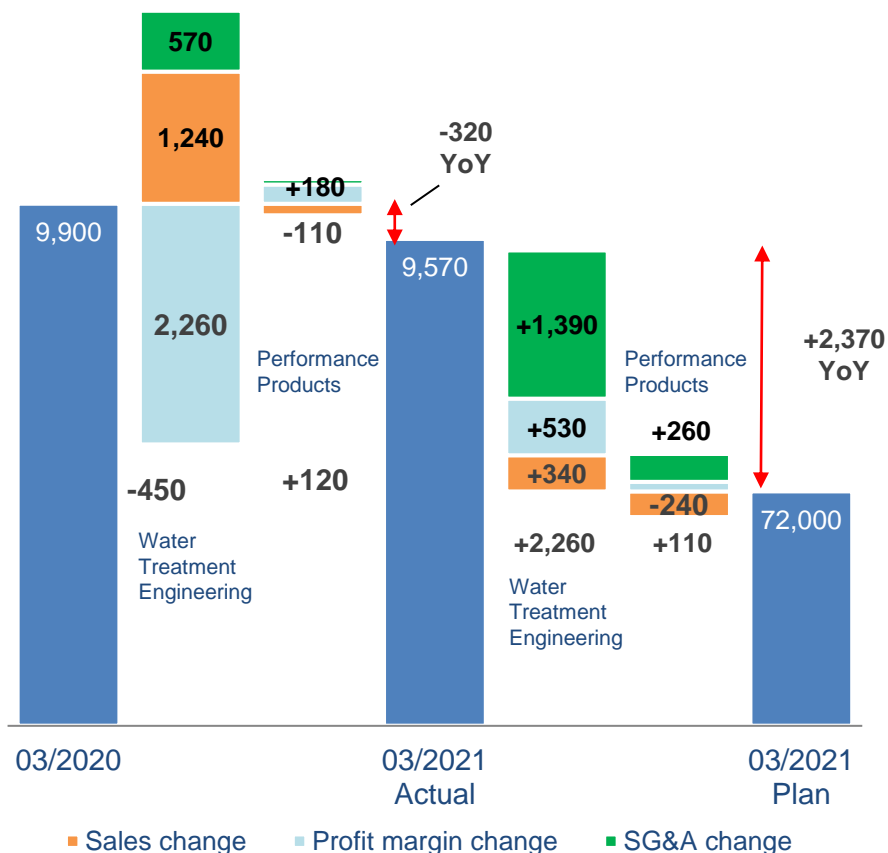
■ Food Products

- Robust sales of household food products such as stay-at-home consumption were robust, but food service sales declined.

Analysis of FY ended 03/2021 Operating Income

(Unit: Million JPY)

Operating Income Analysis



■ Down ¥320 million (3.3%) year on year

Water Treatment Engineering: Down ¥450 million (5.1%)

- Sales expanded mainly in the electronics industry, while SG&A expenses, primarily operation-related costs, decreased.
- Profit margins declined year on year in reaction to the concentration of profitable projects in the previous fiscal year.

Performance Products: Up ¥120 million (12.8%)

- Profit improved due to a reduction of fixed costs such as manufacturing expenses.

■ Surpassed plan by ¥2,370 million (33.1%)

Water Treatment Engineering: Up ¥2,260 million (36.6%)

- Profit improved due to increased sales and reduced costs, as well as a significant decrease in operating expenses.

Performance Products: Up ¥110 million (11.4%)

- Profit improved due to a decrease in operating expenses.

Contents

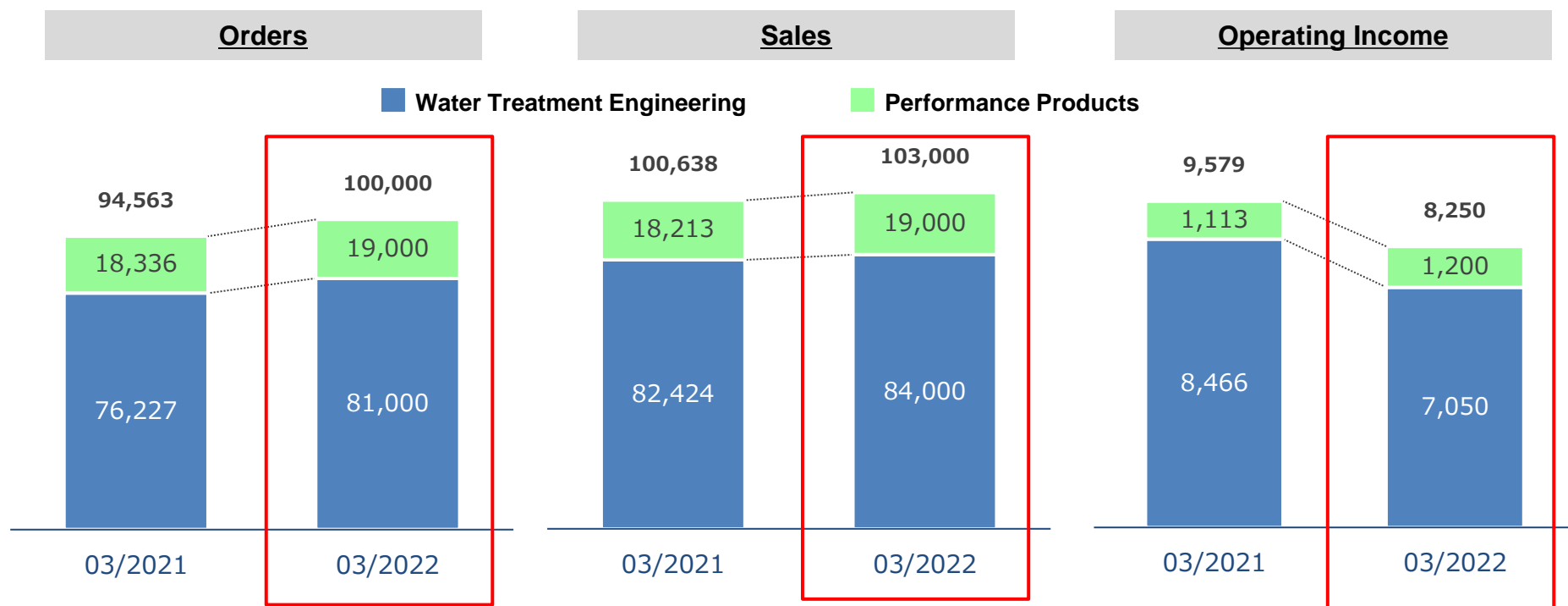
1. FY ended 03/2021 Results
- 2. FY ending 03/2022 Plan**
3. Medium-term Management Plan
4. Company Overview

Overview of FY ending 03/2022 Plan

■ Orders will recover to the ¥100 billion level, while operating profit is expected to decline due to increased investment.

- Water Treatment Engineering is expected to achieve high levels of orders and sales, while Performance Products is expected to recover from the stagnation of the previous fiscal year. SG&A expenses are forecast to increase due to higher investment in R&D, overseas systems, and data utilization.

(Unit: Million JPY)

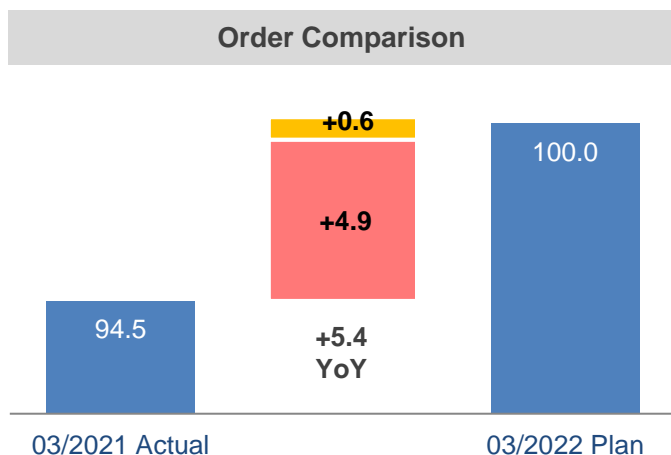


FY ending 03/2022 Plan

(Unit: Million JPY)	FY ended 03/2021 Actual	FY ending 03/2022 Plan	Year-on-Year (%)
Orders	94,563	100,000	+5.7%
Sales	100,638	103,000	+2.3%
Gross profit margin (%)	26,326 26.2%	26,250 25.5%	-0.3%
SG&A	16,746	18,000	+7.5%
Operating income ratio (%)	9,579 9.5%	8,250 8.0%	-13.9%
Ordinary income	9,900	8,150	-17.7%
Profit attributable to owners of the parent Company	7,074	6,500	-8.1%
Return on Equity (ROE) (%)	11.1	9.3	

FY ending 03/2022 Plan: Analysis of Orders and Sales

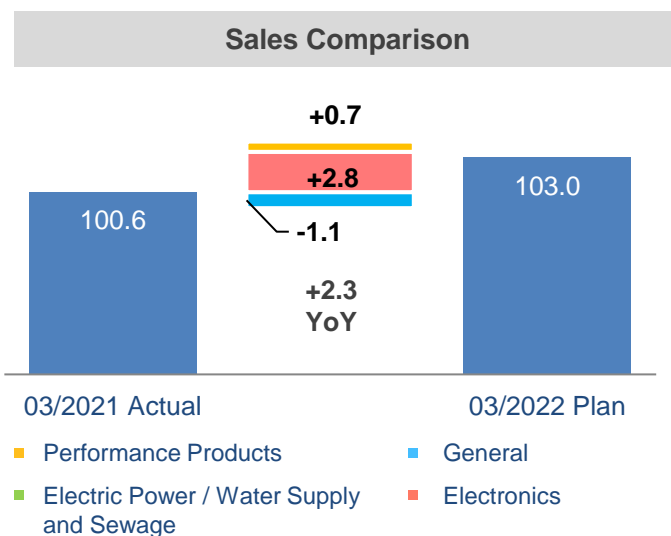
(Unit: Billion JPY)



Orders

Up ¥5.4 billion (5.7%) year on year

- A high level of capital investment is expected in the electronics industry in Taiwan and China.
- Orders for large-scale projects are also planned in Japan.



Sales

Surpassed plan by ¥2.3 billion (2.3%)

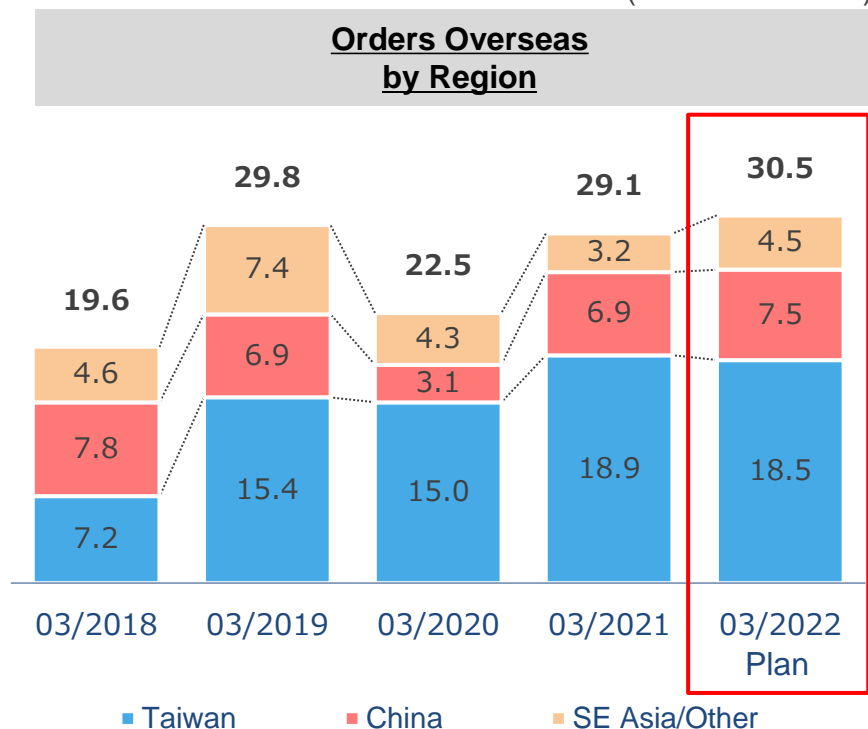
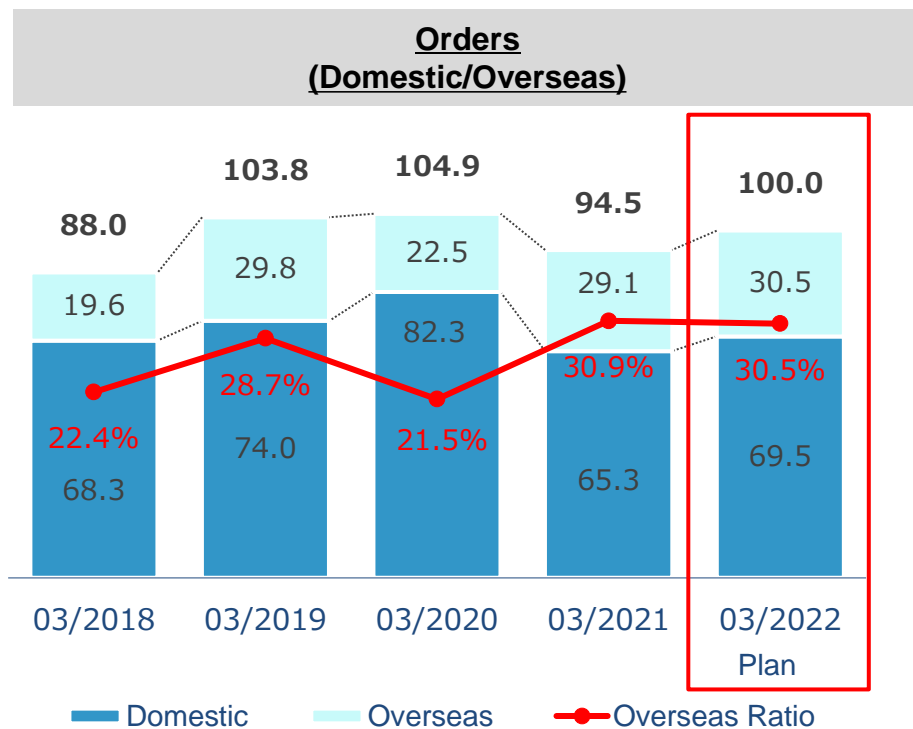
- Sales to the electronics industry are forecast to increase in Taiwan and China, where high levels of capital investment continue.
- Sales to general industry are expected to decline due to a decrease in orders in the previous fiscal year.
- The Performance Products business plans to recover in all areas. It will also introduce new products and strengthen overseas expansion.

FY ending 03/2022 Plan: Orders by Region

■ Orders are expected to grow further in Taiwan, China, and other overseas markets.

- Orders for large-scale projects carried over from the previous fiscal year in the electronics industry are planned for Japan.
- Semiconductor investment in Taiwan and China is expected to remain at high levels, driving an increase in orders overseas.

(Unit: Billion JPY)

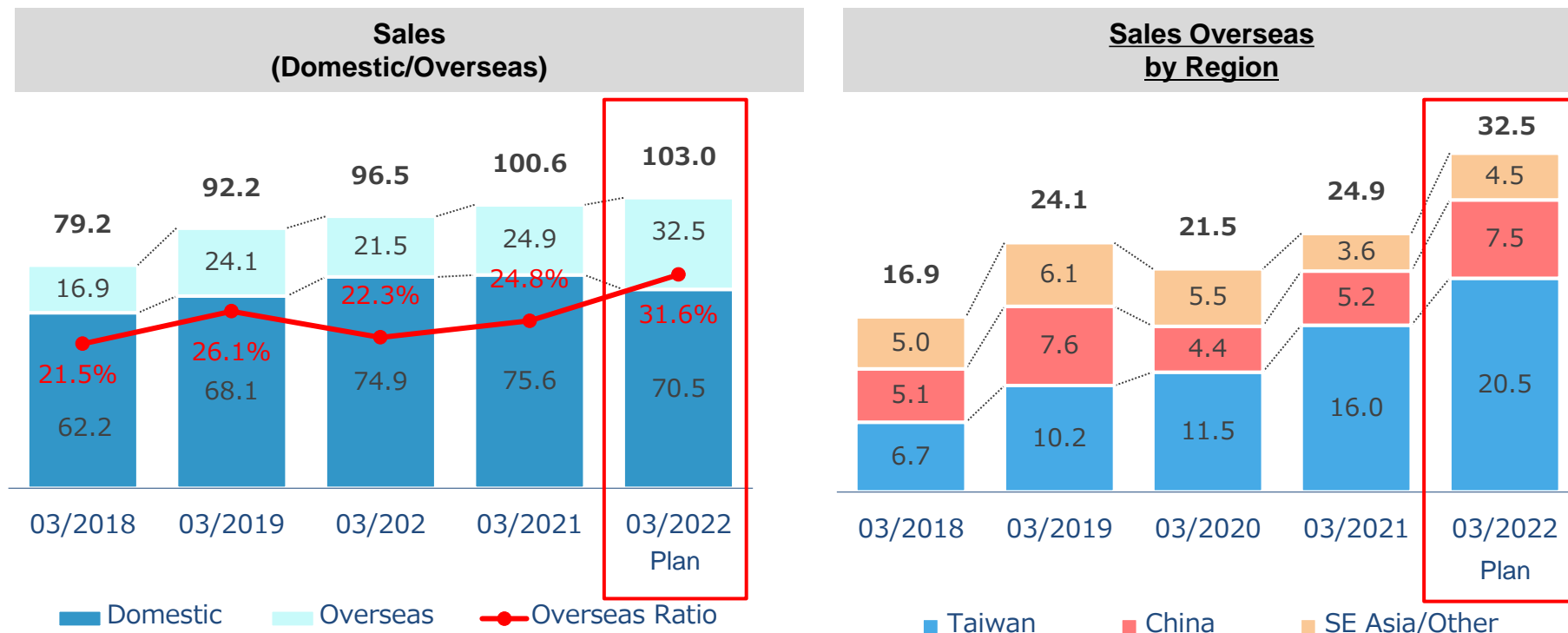


FY ending 03/2022 Plan: Sales by Region

■ Overseas sales growth in Taiwan, China, and elsewhere continues.

- A reactive decline in sales is expected in Japan due to the completion of a large-scale project currently underway.
- A significant increase in sales is expected overseas due to progress in construction of large-scale projects for which orders were received in Taiwan and China.

(Unit: Billion JPY)



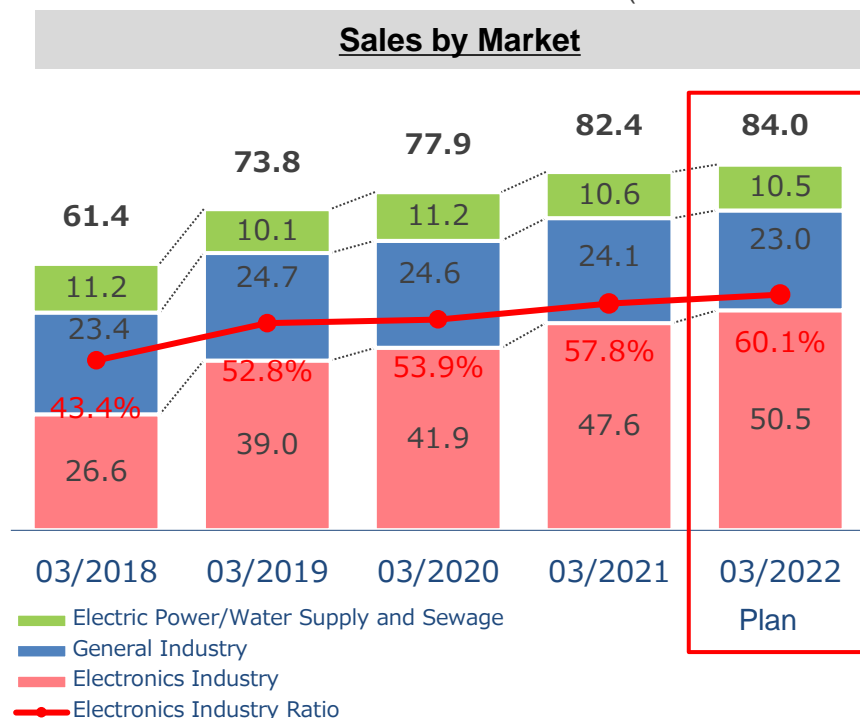
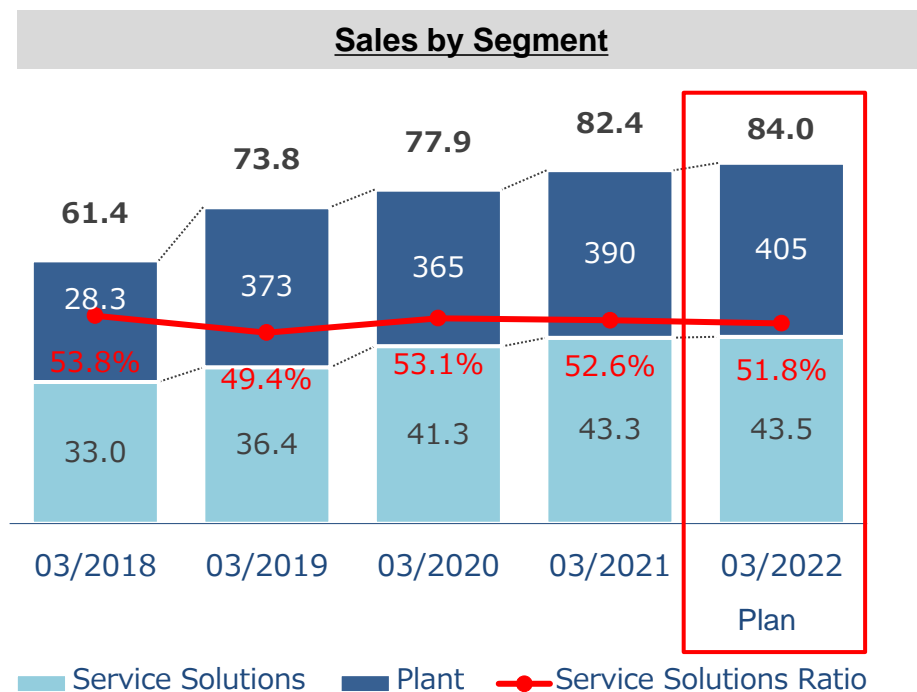
FY ending 03/2022 Plan: Sales by Segment and Customer

Water Treatment Engineering

■ The level of sales in the electronics industry will be high; Service Solutions sales will also be strong.

- In the Plant business, progress in the construction of large-scale overseas projects in the electronics industry contributed to the results.
- Service Solutions are expected to be strong in all industries.

(Unit: Billion JPY)



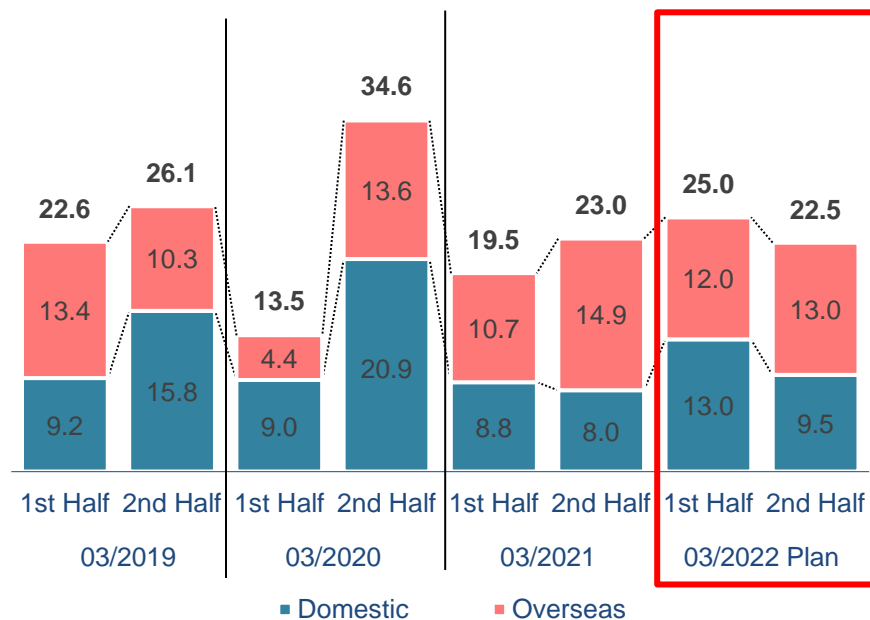
FY ending 03/2022 Plan: Orders by Segment and Customer

Electronics Industry

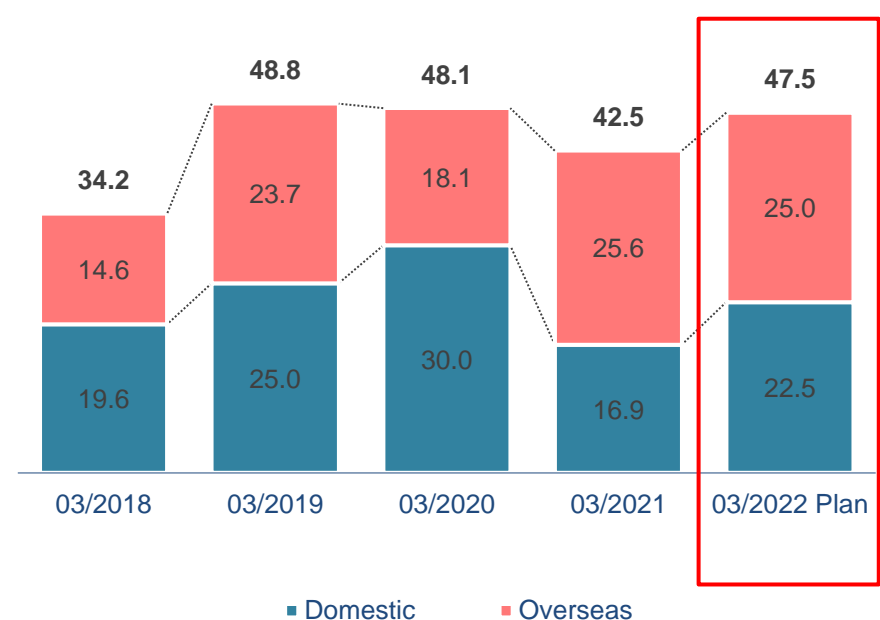
- The high level of capital investment continues in Taiwan, China and other overseas markets.
 - Some of the large projects in Japan postponed from the previous fiscal year are expected to be received in the current fiscal year. Most of the equipment will be contracted for processing (see page 25), and orders will be booked in the fiscal year ending 03/2023 or later.
 - While there are concerns over water shortages overseas such as in Taiwan, large semiconductor-related investment plans will continue.

(Unit: Billion JPY)

Electronics Industry: Orders (1st Half vs 2nd Half)



Electronics Industry: Orders



FY ending 03/2022 Plan: Sales by Segment and Customer

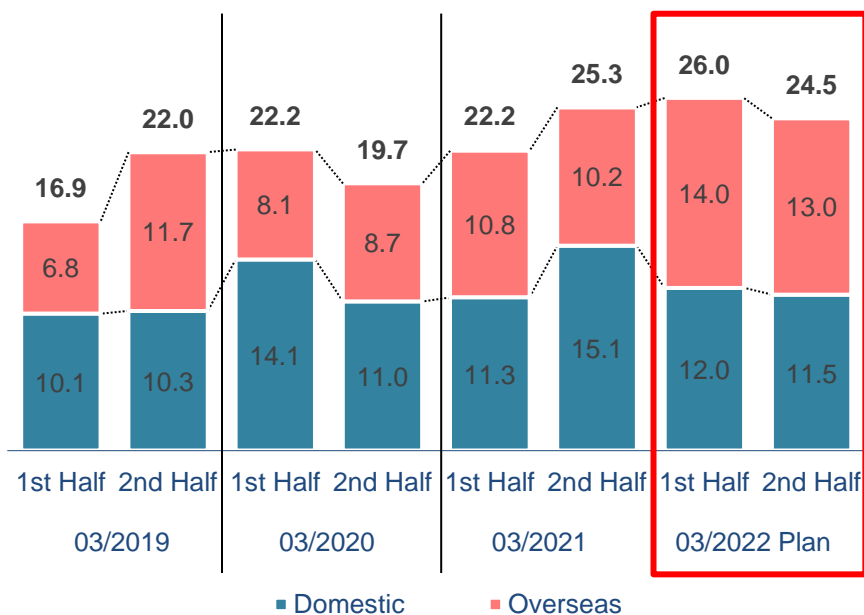
Electronics Industry

■ Sales expansion in Taiwan and China; overseas sales to exceed domestic sales.

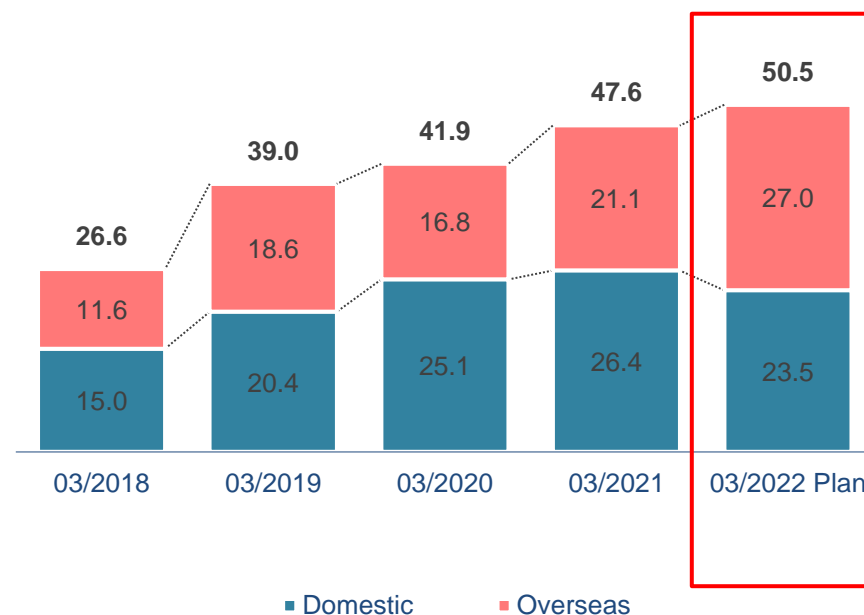
- Large-scale projects under construction in Japan are scheduled to be completed in the current fiscal year. Contract processing projects scheduled to start construction are expected to post sales from the fiscal year ending 03/2023 or later.
- Progress in construction overseas of large-scale projects already ordered in Taiwan and China is expected.

(Unit: Billion JPY)

Electronics Industry: Sales (1st Half vs 2nd Half)



Electronics Industry: Sales



Largest Processing Contracts Planned to Date

Package-type Service Solutions

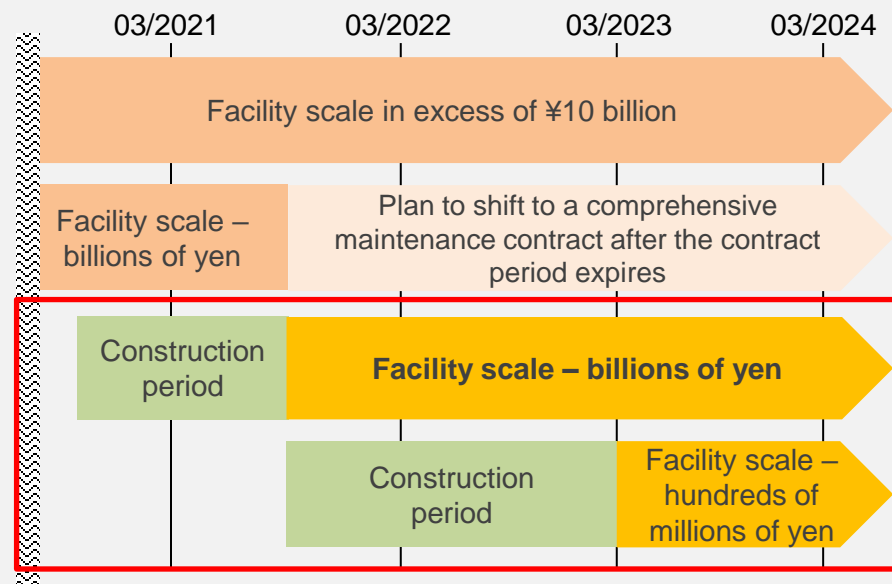
Facility ownership	Operation management	Maintenance	
○	○	○	Contract processing
	○	○	Comprehensive maintenance
		○	Flat-rate maintenance

Contract processing, comprehensive maintenance, and flat-rate maintenance
Sales of several billion yen per year in fiscal year ended 03/2021



Sales to increase to **more than ¥10 billion per year** with the start of large-scale contract processing.

Status of Processing Services



Orders and sales for processing contracts are recorded according to the service contract period

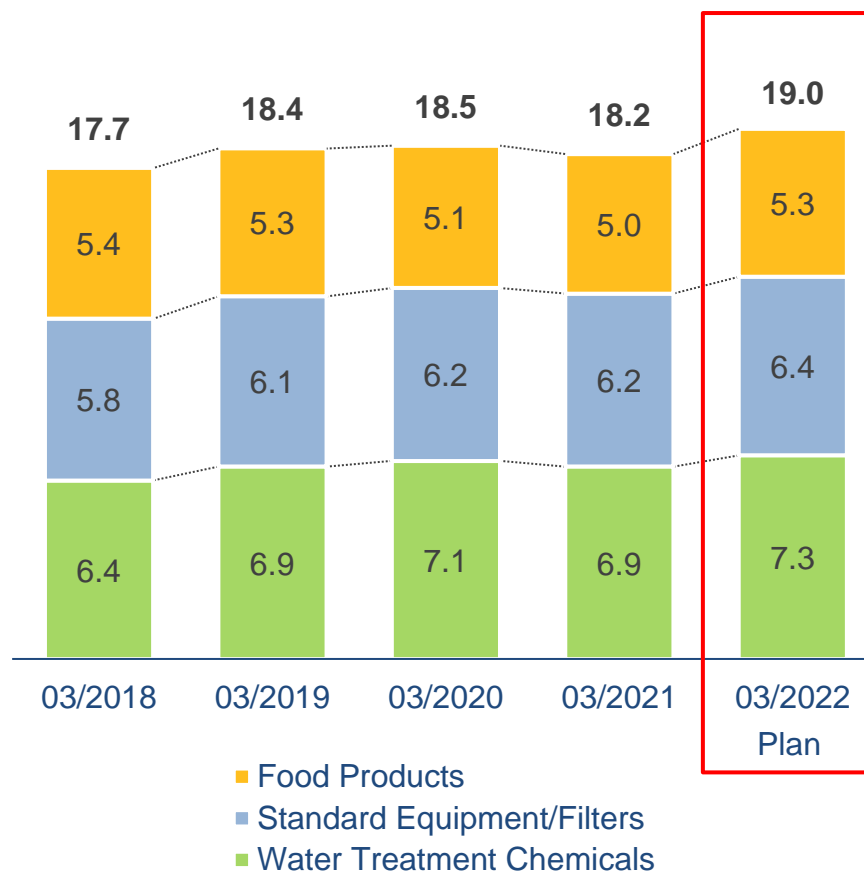
Contribution to business results will begin from the fiscal year ending 03/2023

In standard equipment sales, orders are recorded at the time of contract and sales are recorded during the construction period using the percentage-of-completion method.

FY ending 03/2022 Plan: Sales by Segment and Customer Performance Products

(Unit: Billion JPY)

Sales by Segment



■ Water Treatment Chemicals

- In addition to expanding sales to the electronics industry, which has been strong, the company plans to once again accelerate sales to general industry, which stagnated in the previous fiscal year, and overseas expansion in Taiwan, China, and elsewhere.

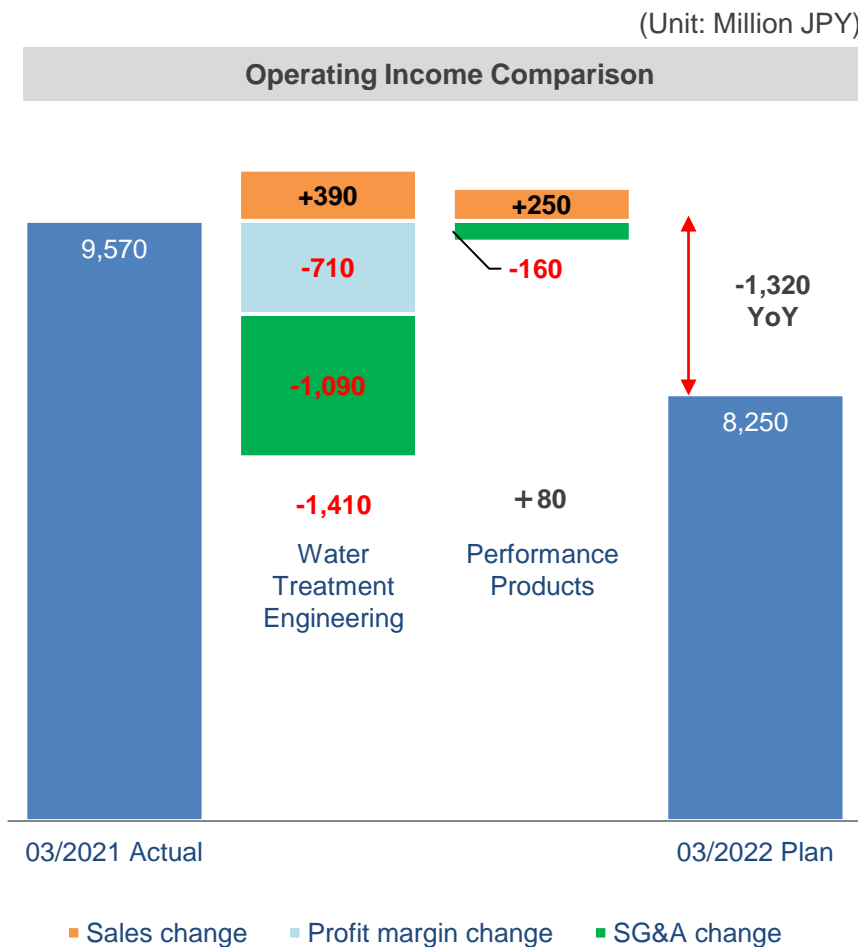
■ Standard Water Treatment Equipment/ Filters

- New models of laboratory equipment, which performed well in the previous fiscal year, will be introduced. Sales of water purification filters for medical institutions and beverage dispensers will also be expanded in line with market recovery.

■ Food Products

- The company plans to expand sales by using webinars and other means to expand sales to new customers and new products that were not developed in the previous year, with the objective of a recovery in sales.

FY ending 03/2022 Plan: Operating Income



■ **Down ¥1,320 million (13.9%) year on year**

Water Treatment Engineering: Down ¥1,410 million (16.7%)

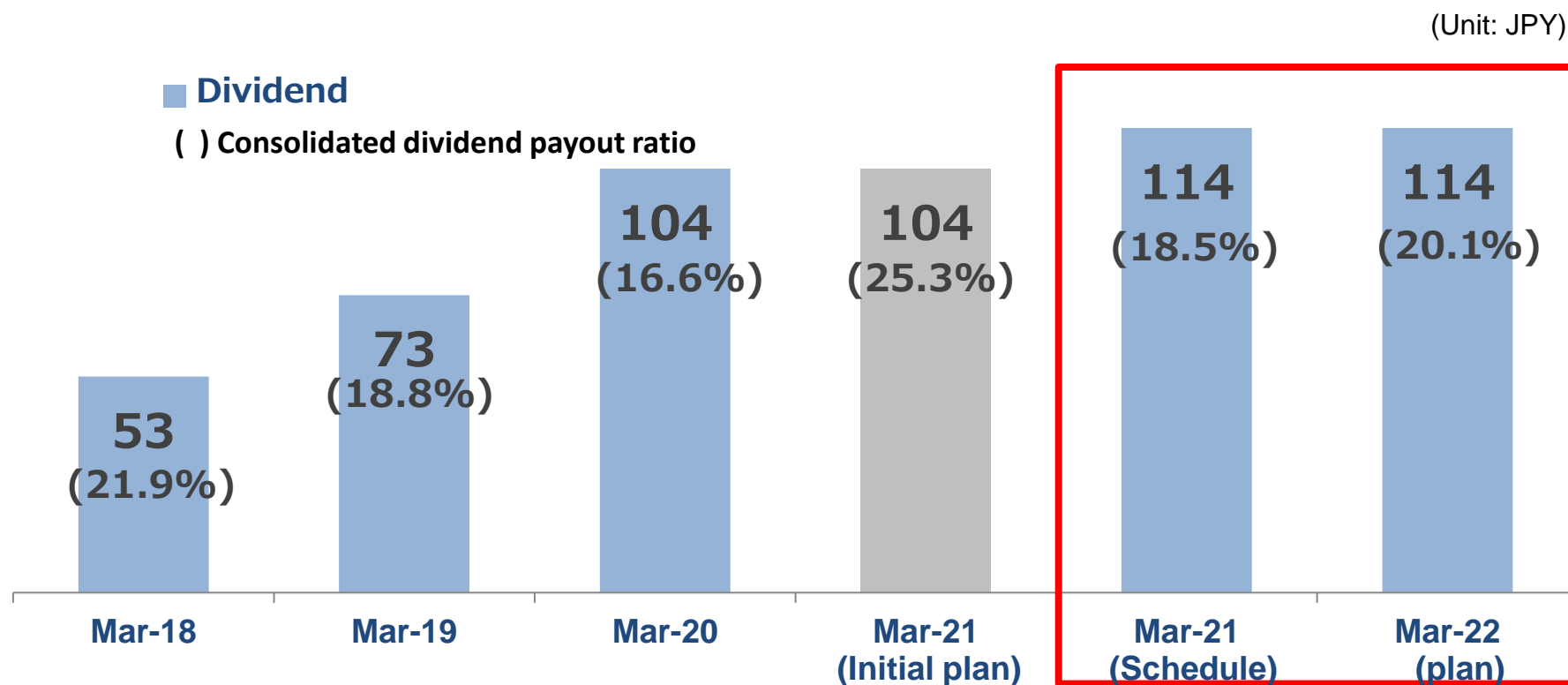
- Sales in the electronics industry are expected to increase.
- Although the profit margin is expected to decline, the company aims to achieve the same profit margin as the previous fiscal year by promoting cost reduction in all construction projects.
- SG&A expenses are expected to increase due to investment in R&D, improvement of overseas engineering systems, and acceleration of digital investment.

Performance Products: Up ¥80 million (7.8%)

- The company plans to increase sales in all fields, which were sluggish in the previous fiscal year, and expand business overseas, especially in Taiwan and China.
- SG&A expenses are planned for R&D investment and measures to strengthen overseas sales.

Dividend Trends

- Plan to pay dividends in fiscal year ended March 31, 2021, exceeding the initial plan.
- Distribute profits in accordance with the earnings situation with the aim of achieving stable, continuous dividends.



Key Indicators

	FY ended 03/2020	FY ended 03/2021 Actual	FY ending 03/2022 Plan
Capital expenditures (million yen)	1,154	1,015	4,500
R&D expenses (million yen)	2,178	2,300	2,300
Depreciation (million yen)	1,189	1,212	1,200
Interest-bearing debt (million yen)	9,740	16,005	17,000
No. of employees	2,249	2,319	2,340
Annual dividends (yen)	104	114	114
ROE (%)	12.4	11.1	9.3

Major Facility Investment Plan

Organo invested approximately ¥3 billion to build new laboratory buildings at the R&D Center. The company will work to strengthen the development of next-generation ultrapure water systems and separation and purification technologies. Operation is scheduled to start in April 2022.



Image of new laboratory buildings

*Capital expenditures include investments in intangible assets.

Contents

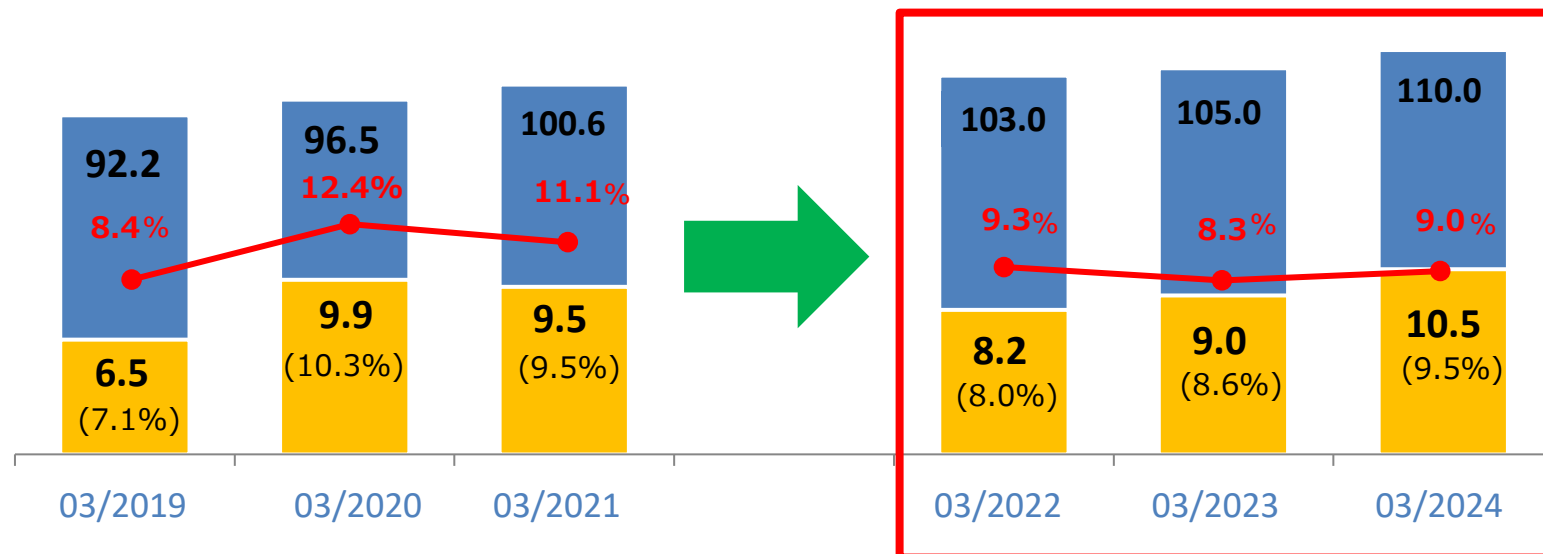
1. FY ended 03/2021 Results
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Medium-term Management Plan: 03/2022 – 03/2024

- Discuss long-term management direction and formulate a medium-term plan based on the outline of the long-term plan.
- Aim for sales of ¥110 billion or more and operating income of ¥10.5 billion or more in the fiscal year ending 03/2024, the final year of the plan.

Medium-term Management Plan

■ Sales ■ Operating income ratio ● ROE (Unit: Billion JPY)



Medium-term Management Plan

Medium-term Management Plan FY 03/2022-FY 03/2024				
Priority Fields and Markets and Growth Drivers				
Electronics Industry <ul style="list-style-type: none"> Expansion of water treatment processing services Enter the U.S. market and establishing systems Improve engineering business efficiency 	Water Treatment Chemicals <ul style="list-style-type: none"> Water treatment chemicals + equipment + sensors; expand package lineup including IoT Develop new products and technologies, capture overseas markets (Taiwan, China, U.S.) 		China, Taiwan Markets <ul style="list-style-type: none"> Receive orders for semiconductor projects Develop general industry, Performance Products businesses Establish structure for local production, R&D, and Service Solutions 	
	Functional Materials <ul style="list-style-type: none"> Develop functional materials such as ion exchange resin and membranes for new businesses and technologies Build stable supply structure for functional materials domestically and overseas 			
	Service Solutions <ul style="list-style-type: none"> Establish foundation for digital solution services such as ORTOPIA and ORSMART Establish structure, improve quality of service solutions domestically and overseas 			
R&D				
Expand investment in development with a target of 2.5% of net sales; create new businesses through next-generation ultrapure water systems, water recovery technologies, and non-aqueous separation and purification technologies for the electronics industry; and strengthen sensing and digital technologies.				
Build Business Foundation				
Strengthen engineering structure	Undertake ESG/SDGs initiatives	Ensure safety and compliance	Promote data utilization	Cultivate and activate human resources



Medium-term Management Plan: Initiatives

Priority Fields and Markets

Electronics Industry

Expand water treatment contract processing services

- Secure largest-ever contract water treatment service for a major client
- Attempt to evolve service solutions and stabilize earnings

Expand to the U.S. and develop systems

- Establish a structure for business development in North America, where there are many plans to build semiconductor plants

Improve the efficiency of engineering operations

- Establish a Global Engineering Center and promote digital transformation of engineering operations

China and Taiwan Markets

Receive orders for large semiconductor projects

- Expand sales to large semiconductor projects, which continue to be aggressively planned

Develop general industrial field and Performance Products business

- Build a business structure for markets other than the electronics industry in China

Strengthen local systems

- Establish local production, R&D, and service solution systems

Medium-term Management Plan: Initiatives

Growth Drivers

Water Treatment Chemicals

Expand package lineup

- Expand package menu combining water treatment chemicals, equipment, sensors, and IoT

New product/new market development

- Strengthen new product development by strengthening marketing and utilizing open innovation
- Establish a business structure in Taiwan, China, the U.S. and other countries where the electronics industry is expanding

Functional Materials

Develop and expand sales of performance products for new businesses and technologies

- Promote the development of new functional materials such as ion exchange resins and membranes

Establish a stable supply system in Japan and overseas

- Expand refining capacity for high-performance products and develop overseas supply systems in China, Taiwan, and elsewhere

Service Solutions

Develop infrastructure for digital solution services

- Expand service menu and infrastructure development using digital technology, such as the ORTOPIA operation monitoring system and the ORSMART package-type service

Develop service solution systems in Japan and overseas

- Develop service solution systems and improve service quality in China and Taiwan

Medium-term Management Plan: Initiatives

Growth Drivers

Expand investment in development with a target of 2.5% of net sales; create new businesses through next-generation ultrapure water systems, water recovery technologies, and non-water separation and purification technologies for the electronics industry; and strengthen sensing and digital technologies.

R&D

Next-generation ultrapure water and water recovery systems

- Addition of new dedicated buildings in the R&D Center
- Removal of impurities at the ppt (parts per trillion) level
- Construction of a maximum recovery rate system in accordance with water quality

Non-aqueous separation and purification technologies

- Addition of new dedicated buildings in the R&D Center
- Expansion of refined functional materials such as solvents and chemicals for the electronics industry
- Aiming to deliver the first NMP refining facility

Sensing and digital technologies

- Expand package services of equipment and chemicals and sensing and digital technologies
- Implement wastewater treatment and optimize chemical injection rate using image analysis technology

Medium-term Management Plan: Initiatives

Build Business Foundation

Strengthen engineering structure

Establish GEC (Global Engineering Center)

- Establish GEC in Vietnam to strengthen the overseas engineering system and utilize overseas human resources (strengthening the existing ECA)

Promote data-driven engineering

- Promote the construction and utilization of an engineering database, with the objective of automatic design and operation of water treatment plants in the future.

Undertake ESG/SDGs initiatives

"We aim to be a company that meets society's expectations and earns its trust, and to realize a sustainable society as a partner to various stakeholders."

⇒ Promote initiatives for climate change issues and effective use of water resources, including efficient operation of water treatment plants using ICT and energy conservation using water treatment chemicals.

Medium-term Management Plan: Initiatives

Build Business Foundation

Ensure safety and compliance

Ensure safety

- Ensure workplace safety by establishing group safety training, certification, and auditing systems

Ensure compliance

- Promote various types of compliance education and bottom-up compliance activities at all workplaces

Promote utilization of data

Strengthen promotion capabilities by establishing a specialized department

- Establish a specialized department in July 2021 to develop new services using data and to promote automation of design and equipment operation for the future

Cultivate and utilize human resources

Develop global human resource strategy and renewal of management system

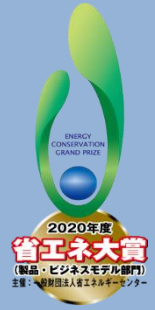
- Establish a medium- to long-term global human resources strategy aimed at developing and activating overseas human resources
- Review and restructure the management system to develop future managers

Implement workplace reform initiatives

- Promote business efficiency by going paperless and using ICT tools

TOPICS

Organo's energy-saving service solution wins Energy Conservation Grand Prize 2020 (Chairman Prize of ECCJ)

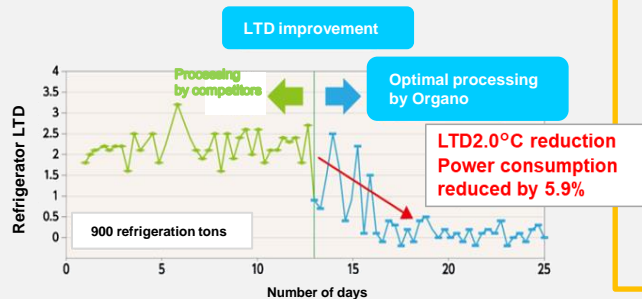
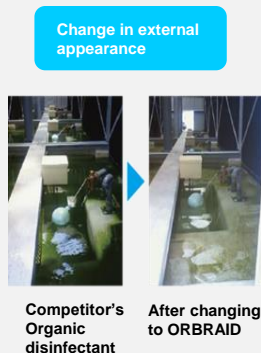


Organo's ORBRAID Series, the world's first combined cooling water treatment agent, incorporates a proprietary chlorine-free inorganic disinfectant. It provides optimal treatment for heat transfer disorders in various water quality conditions of cooling water for refrigeration equipment, thereby reducing the energy consumption of refrigeration equipment.

Reducing the power consumption of refrigeration equipment results in reduced energy usage for central air conditioning at factories and office buildings.



Promoting the expansion of sustainable products, technologies, and services that contribute to energy conservation and CO₂ reduction.



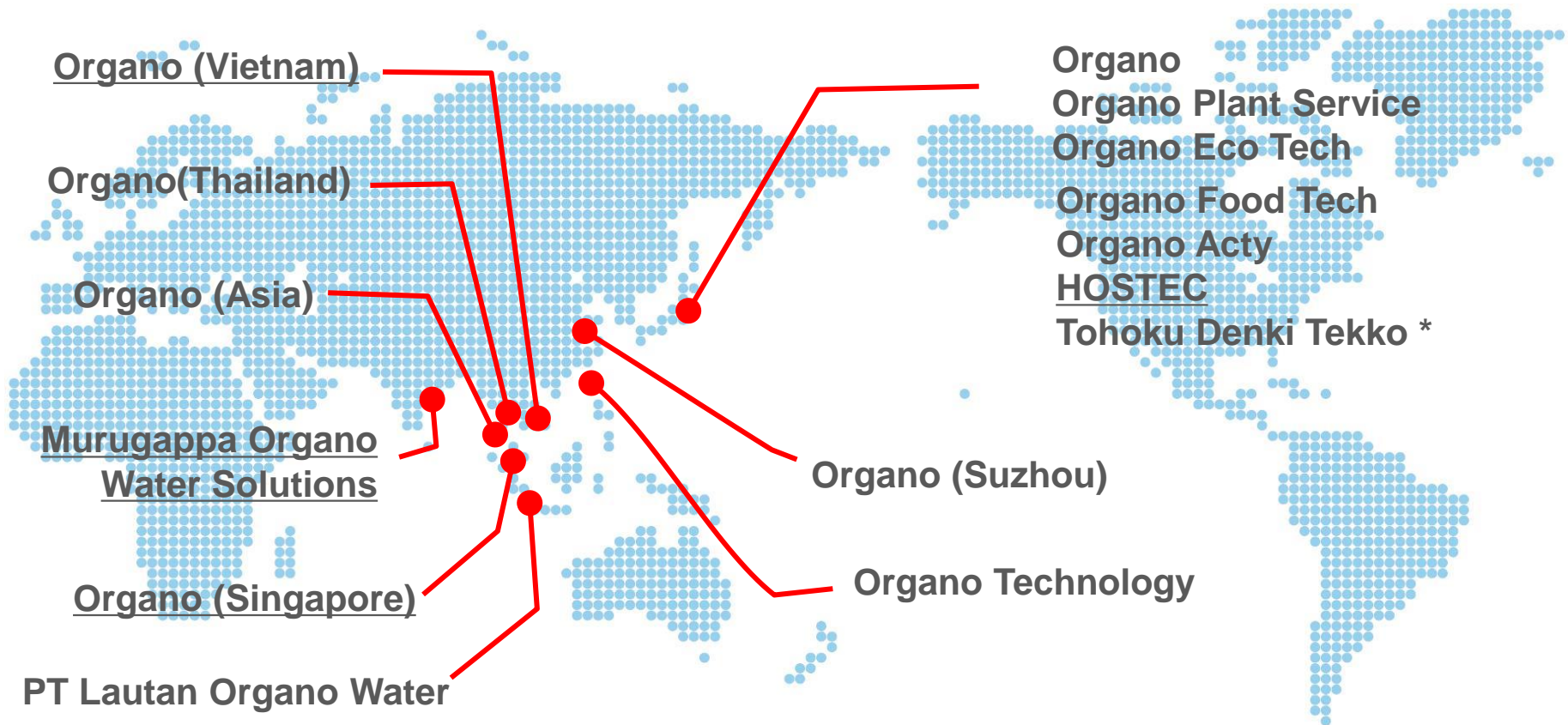
Contents

1. FY ended 03/2021 Results
2. FY ending 03/2022 Plan
3. Medium-term Management Plan
4. Company Overview

Company Overview

Corporate name	ORGANO CORPORATION		
Head office	1-2-8 Shinsuna, Koto-ku, Tokyo 136-8631		
Established	May 1, 1946		
Representative	Masaki Uchikura, President		
Capitalization	¥8,225,499,312		
No. of employees	2,319 (consolidated) as of March 31, 2021		
Main areas of business	Water treatment engineering	Plant	Manufacturing and sales of large-scale water treatment facilities
		Service solutions	Facility maintenance, operational support services, renovation and reconditioning, etc.
	Performance products		Manufacturing and sales of standard water treatment equipment, water treatment chemicals, food processing agents
Main offices	Head Office (Koto-ku, Tokyo), R&D Center (Sagamihara), Tsukuba Factory (Tsukuba), Iwaki Factory (Iwaki), Hokkaido Branch Sales Office (Sapporo), Tohoku Branch Sales Office (Sendai), Kanto Branch Sales Office (Koto-ku, Tokyo), Chubu Branch Sales Office (Nagoya), Kansai Branch Sales Office (Suita), Chugoku Branch Sales Office (Hiroshima), Kyushu Branch Sales Office (Fukuoka)		

Organo Subsidiaries and Affiliates



* Indicates subsidiaries accounted for using the equity method;
underline indicates non-consolidated subsidiaries or affiliated companies

Organo Group History

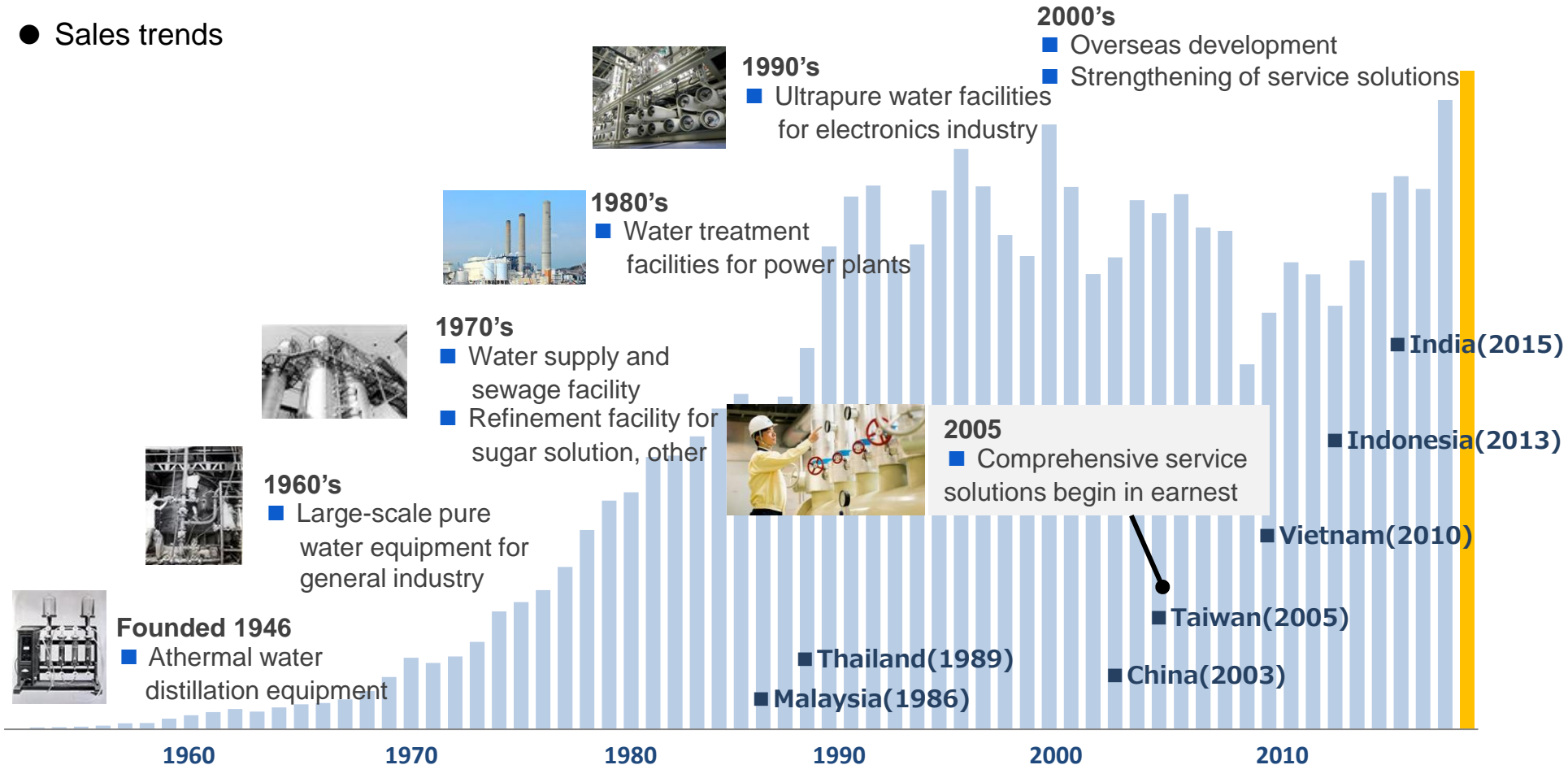
Development

Growth

Evolution

Expansion

● Sales trends



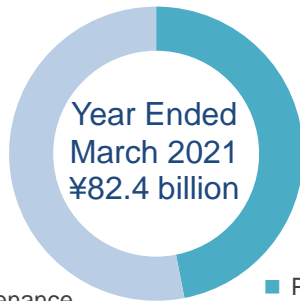
Organo Group Businesses

Water Treatment Engineering

Service Solutions
¥43.3 billion



- Replacement of expendable items and maintenance
- Operational support services and comprehensive maintenance
- Renovation and reconditioning
- Contract water treatment



Plant
¥39.0 billion



- Pure and ultrapure water facilities
- Wastewater treatment and recovery facilities
- Valuable material recovery facilities
- Production processing-related facilities

Performance Products

Food Processing Agents
¥5.0 billion



- Food processing agents
- Food ingredients



Water Treatment Chemicals
¥6.9 billion

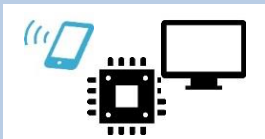
- Treatment chemicals for wastewater, cooling water, cleaning and RO membranes, boilers

Standard Equipment/Filters
¥6.2 billion



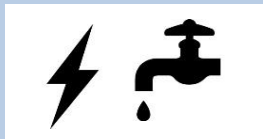
- Pure and ultrapure water equipment
- Water purification filters

Electronics



- Semiconductors
- FPD
- Electronic parts

Electric Power/Water Supply and



- Power plants
- Water purification plants
- Sewage treatment plants

General Industry



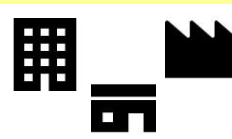
- Pharmaceuticals, cosmetics
- Food and beverage
- Machinery and chemicals

Equipment/Filters



- Pharmaceuticals, research
- Various manufacturing industries
- Food and beverage, convenience stores

Water Treatment Chemicals



- Various manufacturing industries
- Buildings and commercial facilities

Food Processing Agents



- Food processing
- Beverage manufacturing
- Nursing care and health food

SUSTAINABLE DEVELOPMENT GOALS

17 GOALS TO TRANSFORM OUR WORLD



ORGANO CORPORATION

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<https://www.organo.co.jp/english/contact/input/>

DISCLAIMER

This document includes forecasts of future developments made by management based on their assumptions, forecasts and plans at the time of writing. Actual performance may differ materially from the above projections due to a variety of factors.