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Consolidated Financial Results for the First Six Months of the Fiscal Year Ending March 31, 2023 <under Japanese GAAP>

October 31, 2022

Company name: ORGANO CORPORATION
Listing: Tokyo Stock Exchange

Securities code: 6368

URL: https://www.organo.co.jp/english/

Representative: Masayuki Yamada, Representative Director and President

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Scheduled date to file quarterly securities report: November 9, 2022 Scheduled date to commence dividend payments: December 5, 2022

Preparation of supplementary material on quarterly financial results: Yes

Holding of quarterly financial results presentation meeting:

Yes (for institutional investors and

analysts)

(Millions of yen with fractional amounts discarded, unless otherwise noted)

1. Consolidated financial results for the first six months of the fiscal year ending March 31, 2023 (from April 1, 2022 to September 30, 2022)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

| | Net sale | es | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | |
|--------------------|-----------------|------|------------------|------|-----------------|------|---|------|
| Six months ended | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| September 30, 2022 | 62,117 | 24.2 | 6,510 | 72.6 | 7,451 | 77.7 | 5,027 | 86.4 |
| September 30, 2021 | 50,001 | 10.3 | 3,771 | 18.5 | 4,193 | 28.0 | 2,696 | 29.6 |

Note: Comprehensive income: Six months ended September 30, 2022 ¥6,231 million [93.5%] Six months ended September 30, 2021 ¥3,220 million [55.4%]

| | Basic earnings per share | Diluted earnings per share |
|--------------------|--------------------------|-------------------------------|
| Six months ended | Yen | Yen |
| September 30, 2022 | 109.67 | - |
| September 30, 2021 | 58.70 | - |

The Company conducted a 4-for-1 common share split effective as of October 1, 2022. Basic earnings per share are calculated on the assumption that said share split was conducted at the beginning of the previous fiscal year.

(2) Consolidated financial position

| Total assets | | Net assets | Equity-to-asset ratio |
|--------------------|-----------------|-----------------|-----------------------|
| As of | Millions of yen | Millions of yen | % |
| September 30, 2022 | 143,400 | 81,346 | 56.6 |
| March 31, 2022 | 130,506 | 76,004 | 58.1 |

(Reference) Equity: As of September 30, 2022 \$\ \xi 81,145\ \text{million}\$ As of March 31, 2022 \$\ \xi 75,836\ \text{million}\$

2. Cash dividends

| | | Annual dividends per share | | | | | |
|--|-------------------|----------------------------|-------------------|-----------------|--------|--|--|
| | First quarter-end | Second quarter-end | Third quarter-end | Fiscal year-end | Total | | |
| | Yen | Yen | Yen | Yen | Yen | | |
| Fiscal year ended March 31, 2022 | _ | 72.00 | _ | 88.00 | 160.00 | | |
| Fiscal year ending March 31, 2023 | _ | 116.00 | | | | | |
| Fiscal year ending March 31, 2023 (Forecast) | | | _ | 29.00 | _ | | |

Note: Revisions to the forecast of cash dividends most recently announced: None

The Company conducted a 4-for-1 common share split effective as of October 1, 2022. The year-end dividend per share for the fiscal year ending March 31, 2023 (forecast) stated taking into account the effect of such share split, and the total annual dividend is stated as "—." The year-end dividend per share for the fiscal year ending March 31, 2023 (forecast) that does not take the share split into account is ¥116, and the annual total of dividends per share is ¥232.

3. Consolidated earnings forecasts for the fiscal year ending March 31, 2023 (from April 1, 2022 to March 31, 2023)

(Percentages indicate year-on-year changes.)

| | Net s | sales | Operatir | ng profit | Ordinar | y profit | Profit attri | | Basic earnings per share |
|-----------------------------------|--------------------|-------|--------------------|-----------------|--------------------|----------------|--------------------|------|--------------------------------|
| | Millions of yen | % | Millions of yen | ⁹ /0 | Millions of yen | V ₀ | Millions of yen | % | Yen |
| Fiscal year ending March 31, 2023 | 140,000 | 24.9 | 14,500 | 33.6 | 15,200 | 31.6 | 11,500 | 24.9 | 250.86 |

Note: Revisions to the earnings forecasts most recently announced: None

Basic earnings per share in the consolidated earnings forecasts for the fiscal year ending March 31, 2023 take into account the effect of the share split. The forecast for basic earnings per share that does not take the share split into account is $\pm 1,003.44$.

* Notes

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None
- (2) Application of specific accounting for preparing the quarterly consolidated financial statements: Yes

Note: For more details, please refer to "Application of special accounting for preparing the quarterly consolidated financial statements" on page 11 of the attached material.

- (3) Changes in accounting policies, changes in accounting estimates, and restatement
 - a. Changes in accounting policies due to revisions to accounting standards and other regulations: None
 - b. Changes in accounting policies due to other reasons: None
 - c. Changes in accounting estimates: None
 - d. Restatement: None
- (4) Number of issued shares (common shares)
 - a. Total number of issued shares at the end of the period (including treasury shares)

| As of September 30, 2022 | 46,359,700 shares |
|--------------------------|-------------------|
| As of March 31, 2022 | 46,359,700 shares |

b. Number of treasury shares at the end of the period

| As of September 30, 2022 | 470,720 shares |
|--------------------------|----------------|
| As of March 31, 2022 | 541,020 shares |

c. Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

| For the six months ended September 30, 2022 | 45,842,128 shares |
|---|-------------------|
| For the six months ended September 30, 2021 | 45,938,568 shares |

Notes:

- 1. The Company conducted a 4-for-1 common share split effective as of October 1, 2022. Total number of issued shares at the end of the period, number of treasury shares at the end of the period, and average number of shares outstanding during the period are calculated on the assumption that said share split was conducted at the beginning of the previous fiscal year.
- 2. The Company has introduced an Officer Share Delivery Trust, and shares of the Company held by the Trust have been included in treasury shares excluded from the calculation of the number of treasury shares at the end of the period and the average number of shares outstanding during the period (cumulative from the beginning of the fiscal year).
- * Quarterly financial results reports are exempt from quarterly review conducted by certified public accountants or an audit corporation.
- * Proper use of earnings forecasts, and other special matters (Caution regarding forward-looking statements and others)

The forward-looking statements, including earnings forecasts, contained in these materials are based on information currently available to the Company and on certain assumptions deemed to be reasonable. Consequently, any statements herein do not constitute assurances regarding actual results by the Company. Actual business and other results may differ substantially due to various factors. Please refer to "(3) Explanation regarding consolidated earnings forecasts and other forward-looking statements" in "1. Qualitative information regarding financial results for the first six months" on page 4 of the attached material for the suppositions that form the assumptions for earnings forecasts and cautions concerning the use thereof.

Attached Material

<u>Index</u>

| 1. Q | ualitative information regarding financial results for the first six months | 2 |
|------|--|------|
| | Explanation regarding operating results | |
| (2) | Explanation regarding financial position | 3 |
| | Explanation regarding consolidated earnings forecasts and other forward-looking statement | |
| 2. Q | uarterly consolidated financial statements and significant notes thereto | 5 |
| (1) | Consolidated balance sheet | 5 |
| (2) | Consolidated statement of income and consolidated statement of comprehensive income | 7 |
| | Consolidated statement of income (cumulative) | |
| | Consolidated statement of comprehensive income (cumulative) | 8 |
| (3) | Consolidated statement of cash flows | 9 |
| (4) | Notes to quarterly consolidated financial statements | . 11 |
| | Notes on premise of going concern | . 11 |
| | Notes on substantial changes in the amount of shareholders' equity | . 11 |
| | Application of special accounting for preparing the quarterly consolidated financial stateme | nts |
| | | . 11 |
| | Additional information | |
| | Segment information, etc. | . 12 |
| | Significant subsequent events | . 13 |

1. Qualitative information regarding financial results for the first six months

(1) Explanation regarding operating results

During the six months ended September 30, 2022 (from April 1, 2022 to September 30, 2022), although the trend in the global economy was one of moderate recovery, the surge in worldwide inflation originating in energy and food prices, and concerns about slowing business conditions in the US, Europe, and China, due to the impact of monetary tightening among other factors, led to an intensifying sense of uncertainty regarding the outlook.

With regard to the environment in which the Organo Group operates, our main market of electronics saw a deterioration in conditions for semiconductor memory against a backdrop of slowing demand for smartphones, PCs and others, and there are signs that some customers are reducing production and investment. However, investment in cutting-edge fields where semiconductor miniaturization is being driven by competition, and in wafers and legacy semiconductors, remained at high levels. The general industry field trended toward recovery, as seen in the execution of capital investment plans that had been postponed due to the COVID-19 pandemic, and the social infrastructure field, such as electric power/water supply and sewage, remained strong.

Under these conditions, the Organo Group proceeded to draw in orders and make deliveries for large-scale projects in Japan and overseas, while establishing supply chains and delivery frameworks in each country, and promoting a shift to digitalization such as of engineering operations and service solutions. We also engaged in initiatives to enhance R&D systems in such areas as next-generation ultrapure water systems and new separation and purification technologies, and to strengthen governance such as by developing risk management systems.

As a result, in the Group's financial results for the six months ended September 30, 2022, orders received increased by 32.8% year on year to \pm 78,230 million, net sales increased by 24.2% to \pm 62,117 million, operating profit increased by 72.6% to \pm 6,510 million, ordinary profit increased by 77.7% to \pm 7,451 million, profit attributable to owners of parent increased by 86.4% to \pm 5,027 million, and our carry-over balance for order backlog as of September 30, 2022 was up 52.3% to \pm 107,461 million, which were all record highs for the first six months.

Results by segment are as follows.

[Water Treatment Engineering Business Unit]

■Orders received

Orders received increased 38.7% year on year to ¥67,964 million. In the mainstay electronics field, the Organo Group succeeded in capturing orders for large-scale projects in Japan, such as semiconductors and wafers, while investment in cutting-edge semiconductors and other areas in Taiwan also remained at high levels. There were also investments in major semiconductor projects in China and in successive major projects in Malaysia, including legacy semiconductors. As a result, orders received expanded significantly year on year. In the general industry field, there was a recovery in capital investment in areas related to the pharmaceutical and electronics industries. The field of social infrastructure, which includes electric power/water supply and sewage, recorded a year-on-year decline to the presence in the previous fiscal year of a major order for a water supply/sewage project, but firm levels of orders were seen mainly in the Service Solutions Division in Japan.

■Net sales

in the social infrastructure field, such as electric power/water supply and sewage, progress in construction for major electric power projects led to a year-on-year increase in sales.

■Operating profit

Operating profit increased 78.6% year on year to ¥5,430 million. Mainly due to the effect of sales expansion centered on the electronics industry field, the growth in gross profit exceeded that of expenses, the bulk of which were related to personnel and other items, and resulted in a year-on-year increase in operating profit.

[Performance Products Business Unit]

■Orders received/Net sales

Orders received increased 3.6% year on year to $\$10,\!266$ million and net sales increased 4.3% year on year to $\$10,\!034$ million. In the water treatment chemicals field, sales of wastewater treatment chemicals, chemicals for RO membrane treatment, and other chemicals for the electronics industry were steady. In the standard equipment and filters field, sales of small-scale pure water production equipment grew for medical institutions and research institutions. This included robust sales of Puric μ (mu), which was launched in the previous fiscal year. In the food products field, orders and sales increased primarily for various food additives.

■Operating profit

Operating profit increased 47.8% year on year to \(\frac{\pmathbf{\frac{4}}}{1,080}\) million. Due to sales expansion in each of the water treatment chemical, standard equipment and filters, and food products fields, as well as progress made in passing on costs in the form of price increases, etc., the Organo Group was able to offset the increase in raw material prices and costs such as personnel expenses, and record year-on-year growth in profit.

(2) Explanation regarding financial position

Assets, liabilities and net assets

Assets

Assets as of September 30, 2022 amounted to \(\frac{\pmathbf{1}}{43,400}\) million, an increase of \(\frac{\pmathbf{1}}{2,894}\) million from the previous fiscal year end. This was mainly due to increases of \(\frac{\pmathbf{9}}{9,718}\) million in notes and accounts receivable - trade, and contract assets and \(\frac{\pmathbf{9}}{9,620}\) million in work in process, despite a decline of \(\frac{\pmathbf{7}}{7,652}\) million in cash and deposits.

Liabilities

Liabilities as of September 30, 2022 amounted to \(\frac{\pmax}{2}62,054\) million, an increase of \(\frac{\pmax}{7},552\) million from the previous fiscal year end. This was mainly due to an increase of \(\frac{\pmax}{5},462\) million in short-term borrowings.

Net Assets

Net assets as of September 30, 2022 amounted to \(\frac{4}{81,346}\) million, an increase of \(\frac{4}{5,341}\) million from the previous fiscal year end. This was mainly due to an increase of \(\frac{4}{4,014}\) million in retained earnings resulting from the recording of profit attributable to owners of parent.

Cash flows

Cash and cash equivalents (hereinafter, "cash") as of September 30, 2022 decreased by ¥7,652 million from the previous fiscal year end to ¥12,545 million.

Cash flows from operating activities

Net cash used in operating activities for the six months ended September 30, 2022 was \$10,848 million. This was mainly because there was an increase in cash due to profit before income taxes of \$7,446 million while there was a decrease in cash due to an increase in inventories of \$10,412 million and an increase in trade receivables and contract assets of \$7,328 million. (Net cash of \$3,435 million was used in the six months ended September 30, 2021.)

Cash flows from investing activities

Net cash used in investing activities for the six months ended September 30, 2022 was ¥779 million. This was mainly due to purchase of property, plant and equipment of ¥687 million. (Net cash of ¥1,056 million was used in the six months ended September 30, 2021.)

Cash flows from financing activities

Net cash provided by financing activities for the six months ended September 30, 2022 was \$3,162 million. This was mainly because there was a decrease in cash due to dividends paid of \$1,012 million and repayments of long-term borrowings of \$1,000 million while there was an increase in cash due to a net increase in short-term borrowings of \$5,256 million. (Net cash of \$2,658 million was used in the six months ended September 30, 2021.)

(3) Explanation regarding consolidated earnings forecasts and other forward-looking statements

Turning to full-year earnings forecast, orders received, net sales, and profits have all exceeded initial plans, and are expected to achieve new record highs for the second consecutive year. With regard to orders received, in our main market of electronics, investment in cutting-edge semiconductors and other areas in Taiwan is expected to remain at high levels, in addition to which semiconductor investment in China remains brisk, and orders in Malaysia for legacy semiconductors, among others, are expected to exceed initial expectations. Accordingly, we anticipate orders received of \$170,000 million, an increase of 25.3% year on year. Due to strong orders centered on the electronics industry, we expect overseas sales in areas such as Taiwan, China, and Malaysia to expand, and thus expect net sales of \$140,000 million, an increase of 24.9% year on year. On the profit side, reflecting the impact of expanded sales, we expect operating profit of \$14,500 million, up 33.6% year on year, ordinary profit of \$15,200 million, up 31.6%, and profit attributable to owners of parent of \$11,500 million, up 24.9%.

2. Quarterly consolidated financial statements and significant notes thereto

(1) Consolidated balance sheet

| | | (Millions of ye |
|---|----------------------|--------------------------|
| | As of March 31, 2022 | As of September 30, 2022 |
| Assets | | |
| Current assets | | |
| Cash and deposits | 20,198 | 12,545 |
| Notes and accounts receivable - trade, and | 52,926 | 62,644 |
| contract assets | | |
| Electronically recorded monetary claims - operating | 1,862 | 1,732 |
| Investments in leases | 11,293 | 10,086 |
| Merchandise and finished goods | 5,264 | 5,781 |
| Work in process | 6,735 | 16,355 |
| Raw materials and supplies | 1,456 | 1,825 |
| Other | 3,133 | 4,777 |
| Allowance for doubtful accounts | (6) | (6 |
| Total current assets | 102,862 | 115,743 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures | 18,873 | 19,194 |
| Accumulated depreciation | (12,707) | (12,991 |
| Buildings and structures, net | 6,166 | 6,203 |
| Machinery, equipment and vehicles | 5,826 | 6,610 |
| Accumulated depreciation | (5,117) | (5,251 |
| Machinery, equipment and vehicles, net | 709 | 1,358 |
| Land | 12,257 | 12,270 |
| Construction in progress | 1,115 | 40 |
| Other | 5,346 | 5,753 |
| Accumulated depreciation | (4,601) | (4,674 |
| Other, net | 745 | 1,079 |
| Total property, plant and equipment | 20,995 | 20,952 |
| Intangible assets | 1,082 | 995 |
| Investments and other assets | | |
| Investment securities | 2,058 | 2,151 |
| Retirement benefit asset | 624 | 732 |
| Deferred tax assets | 2,369 | 2,369 |
| Other | 979 | 593 |
| Allowance for doubtful accounts | (464) | (138 |
| Total investments and other assets | 5,566 | 5,707 |
| Total non-current assets | 27,644 | 27,656 |
| Total assets | 130,506 | 143,400 |

| | As of March 31, 2022 | As of September 30, 2022 |
|---|----------------------|--------------------------|
| Liabilities | | |
| Current liabilities | | |
| Notes and accounts payable - trade | 18,795 | 18,140 |
| Electronically recorded obligations - operating | 5,575 | 7,270 |
| Short-term borrowings | 9,933 | 15,395 |
| Income taxes payable | 1,444 | 2,113 |
| Contract liabilities | 1,820 | 3,701 |
| Provision for bonuses | 1,477 | 1,762 |
| Provision for product warranties | 296 | 354 |
| Provision for loss on construction contracts | 46 | 35 |
| Provision for share awards for directors (and | 100 | 50 |
| other officers) | 123 | 50 |
| Other | 3,559 | 2,554 |
| Total current liabilities | 43,072 | 51,378 |
| Non-current liabilities | · | , |
| Long-term borrowings | 5,695 | 4,695 |
| Deferred tax liabilities | 53 | 185 |
| Retirement benefit liability | 5,512 | 5,633 |
| Other | 168 | 161 |
| Total non-current liabilities | 11,429 | 10,675 |
| Total liabilities | 54,501 | 62,054 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 8,225 | 8,225 |
| Capital surplus | 7,508 | 7,508 |
| Retained earnings | 59,619 | 63,633 |
| Treasury shares | (734) | (612) |
| Total shareholders' equity | 74.617 | 78.755 |
| Accumulated other comprehensive income | 71,017 | 70,733 |
| Valuation difference on available-for-sale | | |
| securities | 434 | 401 |
| Deferred gains or losses on hedges | (0) | _ |
| Foreign currency translation adjustment | 575 | 1,767 |
| Remeasurements of defined benefit plans | 208 | 221 |
| Total accumulated other comprehensive income | 1,218 | 2,390 |
| Non-controlling interests | 168 | 2,390 |
| Total net assets | 76,004 | 81,346 |
| Total liabilities and net assets | | |
| 1 Otal Habilities and liet assets | 130,506 | 143,400 |

(2) Consolidated statement of income and consolidated statement of comprehensive income Consolidated statement of income (cumulative)

| | Cir months and ad | (Millions of year |
|--|--|--|
| | Six months ended September 30, 2021 (From April 1, 2021 to | September 30, 2022 (From April 1, 2022 to |
| N-41 | September 30, 2021) | September 30, 2022) |
| Net sales Cost of sales | 50,001 37,597 | 62,117 46,009 |
| | <u> </u> | |
| Gross profit | 12,404 | 16,108 |
| Selling, general and administrative expenses | 8,632 | 9,597 |
| Operating profit | 3,771 | 6,510 |
| Non-operating income | 11 | 1.4 |
| Interest income | 11 | 14 |
| Dividend income | 16 | 21 |
| Foreign exchange gains Share of profit of entities accounted for using | 381 60 | 909 |
| equity method | 40 | 0.5 |
| Other | 48 | 95 |
| Total non-operating income | 520 | 1,140 |
| Non-operating expenses | 52 | 70 |
| Interest expenses | 53 | 72 |
| Loss on valuation of derivatives Other | 38 | 123 |
| | | • |
| Total non-operating expenses | 97 | 200 |
| Ordinary profit | 4,193 | 7,451 |
| Extraordinary income | | 4 |
| Gain on sale of non-current assets | | 4 |
| Gain on sale of investment securities | 22 | 2 |
| Gain on sale of right to use facilities | 11 | |
| Total extraordinary income | 34 | 6 |
| Extraordinary losses | 10 | 44 |
| Loss on abandonment of non-current assets | 12 | 11 |
| Loss on sale of right to use facilities | 13 | |
| Total extraordinary losses | 25 | <u>11</u> |
| Profit before income taxes | 4,202 | 7,446 |
| Income taxes | 1,501 | 2,410 |
| Profit | 2,700 | 5,035 |
| Profit attributable to non-controlling interests | 3 | 7 |
| Profit attributable to owners of parent | 2,696 | 5,027 |

Consolidated statement of comprehensive income (cumulative)

| | | (Millions of yen) | |
|---|---|---|--|
| | Six months ended September 30, 2021 (From April 1, 2021 to September 30, 2021) | Six months ended September 30, 2022 (From April 1, 2022 to September 30, 2022) | |
| Profit | 2,700 | 5,035 | |
| Other comprehensive income | | | |
| Valuation difference on available-for-sale securities | (5) | (33) | |
| Deferred gains or losses on hedges | _ | 0 | |
| Foreign currency translation adjustment | 493 | 1,215 | |
| Remeasurements of defined benefit plans, net of tax | 32 | 13 | |
| Share of other comprehensive income of entities accounted for using equity method | (1) | (0) | |
| Total other comprehensive income | 520 | 1,195 | |
| Comprehensive income | 3,220 | 6,231 | |
| Comprehensive income attributable to | | | |
| Comprehensive income attributable to owners of parent | 3,210 | 6,199 | |
| Comprehensive income attributable to non- controlling interests | 9 | 31 | |

(3) Consolidated statement of cash flows

| | Six months ended | (Millions of ye |
|--|---|---|
| | September 30, 2021 (From April 1, 2021 to September 30, 2021) | September 30, 2022 (From April 1, 2022 to September 30, 2022) |
| Cash flows from operating activities | · · · · · · · · · · · · · · · · · · · | |
| Profit before income taxes | 4,202 | 7,446 |
| Depreciation | 594 | 798 |
| Increase (decrease) in provisions | 188 | 35 |
| Increase (decrease) in retirement benefit liability | 101 | 140 |
| Decrease (increase) in retirement benefit asset | (128) | (121 |
| Interest and dividend income | (28) | (35 |
| Interest expenses | 53 | 72 |
| Foreign exchange losses (gains) | (37) | (385 |
| Share of loss (profit) of entities accounted for | (60) | (100 |
| using equity method | (00) | (100 |
| Loss (gain) on valuation of derivatives | 38 | 123 |
| Loss on abandonment of non-current assets | 12 | 11 |
| Loss (gain) on sale of property, plant and equipment | - | (4 |
| Loss (gain) on sale of investment securities | (22) | (2 |
| Loss (gain) on sale of right to use facilities | 1 | _ |
| Decrease (increase) in trade receivables and contract assets | (2,939) | (7,328 |
| Decrease (increase) in investments in leases | (2,772) | 1,206 |
| Decrease (increase) in inventories | 1,902 | (10,412 |
| Increase (decrease) in trade payables | (2,679) | (223 |
| Other, net | 444 | (479 |
| Subtotal | (1,127) | (9,258 |
| Interest and dividends received | 40 | 48 |
| Interest paid | (63) | (77 |
| Income taxes refund (paid) | (2,286) | (1,628 |
| Other, net | 2 | 66 |
| Net cash provided by (used in) operating activities | (3,435) | (10,848 |
| Cash flows from investing activities | | |
| Purchase of property, plant and equipment | (974) | (687 |
| Proceeds from sale of property, plant and equipment | _ | 5 |
| Purchase of intangible assets | (166) | (96 |
| Purchase of investment securities | (7) | (299 |
| Proceeds from sale of investment securities | 63 | 6 |
| Proceeds from collection of loans receivable | _ | 300 |
| Proceeds from sale of right to use facilities | 32 | _ |
| Other, net | (4) | (7 |
| Net cash provided by (used in) investing activities | (1,056) | (779 |

| | | (Millions of yen) |
|---|---|---|
| | Six months ended September 30, 2021 (From April 1, 2021 to September 30, 2021) | Six months ended September 30, 2022 (From April 1, 2022 to September 30, 2022) |
| Cash flows from financing activities | | |
| Net increase (decrease) in short-term borrowings | (1,628) | 5,256 |
| Repayments of long-term borrowings | (300) | (1,000) |
| Dividends paid | (713) | (1,012) |
| Other, net | (16) | (81) |
| Net cash provided by (used in) financing activities | (2,658) | 3,162 |
| Effect of exchange rate change on cash and cash equivalents | 199 | 813 |
| Net increase (decrease) in cash and cash equivalents | (6,950) | (7,652) |
| Cash and cash equivalents at beginning of period | 12,804 | 20,198 |
| Increase in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation | 314 | |
| Cash and cash equivalents at end of period | 6,168 | 12,545 |

(4) Notes to quarterly consolidated financial statements

Notes on premise of going concern

No items to report

Notes on substantial changes in the amount of shareholders' equity

No items to report

Application of special accounting for preparing the quarterly consolidated financial statements

Calculation of tax expenses

The Company and some of its consolidated subsidiaries have reasonably estimated the effective tax rate after the application of tax effect accounting to the profit before income taxes for the fiscal year including the second quarter ended September 30, 2022, and tax expenses are calculated by multiplying profit before income taxes by this estimated effective tax rate. However, in cases where the calculation of tax expenses using such estimated effective tax rate yields a result that is not reasonable to a significant extent, the amount of significant difference other than temporary differences, etc. is added to or deducted from the profit before income taxes, and the result is multiplied by the statutory income tax rate.

Additional information

Impact arising due to the proliferation of COVID-19

There has been no material change in the assumptions regarding the impact of COVID-19 described in the annual securities report (Additional information) (Impact arising due to the proliferation of COVID-19) for the previous fiscal year.

Segment information, etc.

[Segment information]

- I Six months ended September 30, 2021 (From April 1, 2021 to September 30, 2021)
- 1. Information relating to net sales and profit by each reportable segment

(Millions of yen)

| | Reportable Segment | | | | Amount |
|---------------------------------|--|--|--------|------------|---|
| | Water Treatment Engineering Business Unit | Performance Products Business Unit | Total | Adjustment | recorded in the consolidated statement of income (Note) |
| Net sales | | | | | |
| Sales to external customers | 40,378 | 9,623 | 50,001 | - | 50,001 |
| Intersegment sales or transfers | 0 | 166 | 166 | (166) | - |
| Total | 40,378 | 9,789 | 50,168 | (166) | 50,001 |
| Segment profit | 3,040 | 730 | 3,771 | _ | 3,771 |

Note: The figures for segment profit are based on operating profit, and there are no discrepancies with the operating profit shown in the consolidated statement of income.

- II Six months ended September 30, 2022 (From April 1, 2022 to September 30, 2022)
- 1. Information relating to net sales and profit by each reportable segment

(Millions of yen)

| | Reportable Segment | | | | Amount |
|---------------------------------|---|--|--------|------------|---|
| | Water Treatment Engineering Business Unit | Performance Products Business Unit | Total | Adjustment | recorded in the consolidated statement of income (Note) |
| Net sales | | | | | |
| Sales to external customers | 52,083 | 10,034 | 62,117 | - | 62,117 |
| Intersegment sales or transfers | 0 | 179 | 179 | (179) | _ |
| Total | 52,083 | 10,214 | 62,297 | (179) | 62,117 |
| Segment profit | 5,430 | 1,080 | 6,510 | - | 6,510 |

Note: The figures for segment profit are based on operating profit, and there are no discrepancies with the operating profit shown in the consolidated statement of income.

Significant subsequent events

Share split and partial amendments to the Articles of Incorporation in accordance with the share split. The Company resolved at a meeting of its Board of Directors held on May 12, 2022, to implement a share split and make partial amendments to the Articles of Incorporation in relation to the share split. The resolution took effect on October 1, 2022.

(1) Purpose of the share split

The purpose of the share split is to create a more investment-friendly environment and broaden the investment base by reducing the price per investment unit of the Company's shares.

(2) Outline of the share split

(i) Method of share split

The Company implemented a 4-for-1 share split of common shares owned by shareholders recorded in the closing register of shareholders with a record date of September 30, 2022.

(ii) Increase in the number of shares due to the share split

| () | |
|--|--------------------|
| Total number of issued shares before the share split | 11,589,925 shares |
| Increase in the number of shares due to the share split | 34,769,775 shares |
| Total number of issued shares after the share split | 46,359,700 shares |
| Total number of shares authorized to be issued after the share split | 101,568,000 shares |

(iii) Schedule of the share split

Public notice of record date: September 14, 2022 Record date: September 30, 2022 Effective date: October 1, 2022

(iv) Effect on per share information

The effect on per share information is presented in the relevant location.

(3) Partial amendments to the Articles of Incorporation in relation to the share split

(i) Reason for the amendments to the Articles of Incorporation

In conjunction with the share split, pursuant to Article 184, paragraph 2 of the Companies Act, the Company amended the total number of authorized shares prescribed in Article 6 (Total Number of Shares Authorized to Be Issued) of the Articles of Incorporation of the Company on October 1, 2022.

(ii) Details of the amendments to the Articles of Incorporation

The details of the amendments are as follows.

(Underlines indicate amended sections)

| Before Amendments | After Amendments |
|---|---|
| Article 6. (Total Number of Shares Authorized to Be | Article 6. (Total Number of Shares Authorized to Be |
| Issued) | Issued) |
| The total number of shares authorized to be issued by | The total number of shares authorized to be issued by |
| the Company shall be <u>25,392,000 shares</u> . | the Company shall be 101,568,000 shares. |

(iii) Schedule for the amendments to the Articles of Incorporation

Date of Board of Directors resolution: May 12, 2022 Effective date: October 1, 2022

(4) Other

The amount of the Company's share capital did not change as a result of the share split.