Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

## Consolidated Financial Results Supplementary Information for the Fiscal Year Ended March 31, 2025

## **Caution regarding forward-looking statements**

The forward-looking statements, including earnings forecasts, contained in these materials are based on information currently available to the Company and on certain assumptions deemed to be reasonable. Consequently, any statements herein do not constitute assurances regarding actual results by the Company. Actual business and other results may differ substantially due to various factors.

# May 13, 2025 ORGANO CORPORATION

(TSE Prime Market, Securities Code: 6368)

## **Overview of Consolidated Financial Results for the Fiscal Year Ended March 31, 2025**

						(Millions of yen)
		Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025		Fiscal year ending March 31, 2026	
		Full year Results	Full year Results	Year-on-year change	Full year Plan	Year-on-year change
Water Treatment Engineering Business Unit	Orders received	120,420	126,327	5,906	154,200	27,872
	Net sales	126,393	138,130	11,736	149,200	11,069
	Operating profit	19,111	27,382	8,271	27,630	247
nt ness	(%)	15.1%	19.8%	4.7pt	18.5%	∆1.3pt
Perf	Orders received	24,048	24,944	896	25,800	855
Performance Products Business Unit	Net sales	23,962	25,139	1,176	25,800	660
ce Proc ss Unit	Operating profit	3,433	3,738	305	3,870	131
lucts t	(%)	14.3%	14.9%	0.6pt	15.0%	0.1pt
С	Orders received	144,468	151,272	6,803	180,000	28,727
Company-wide	Net sales	150,356	163,269	12,913	175,000	11,730
	Operating profit	22,544	31,120	8,576	31,500	379
	(%)	15.0%	19.1%	4.1pt	18.0%	∆1.1pt

1) Orders received, net sales, and operating profit by business segment

Note: Effective from the first year ended March 31, 2025, the method of classification of the reportable segments has been changed and figures for the fiscal year ended March 31, 2024 presented are restated based on the classification after the change.

						(Millions of yen)
		Fiscal year ended March 31, 2024	Fiscal year ended	l March 31, 2025	Fiscal year ending	g March 31, 2026
		Full year Results	Full year Results	Year-on-year change	Full year Plan	Year-on-year change
Water 7 Busine	Treatment Engineering ss Unit	126,393	138,130	11,736	149,200	11,069
	Plant	68,749	69,199	450	76,200	7,001
	Service Solutions	57,644	68,931	11,287	73,000	4,069
Performance Products Business Unit		23,962	25,139	1,176	25,800	660
	Water Treatment Chemicals	8,589	9,170	581	10,200	1,030
	Standard Equipment and Functional Materials	9,116	10,001	885	10,400	399
	Food Products	6,257	5,967	△ 290	5,200	△ 767
Company-wide net sales		150,356	163,269	12,913	175,000	11,730

2) Net sales by business segment and by division

Note: Effective from the first year ended March 31, 2025, the method of classification of the reportable segments has been changed and figures for the fiscal year ended March 31, 2024 presented are restated based on the classification after the change.

#### 3) Orders received and net sales by region

						(Millions of yen)
		Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025		Fiscal year ending March 31, 2026	
		Full year Results	Full year Results	Year-on-year change	Full year Plan	Year-on-year change
Order	rs received	144,468	151,272	6,803	180,000	28,727
	Japan	109,955	91,688	△ 18,267	105,000	13,311
	Taiwan	15,589	43,378	27,789	37,000	△ 6,378
	China	8,176	9,319	1,143	13,000	3,680
	Southeast Asia, U.S., and other	10,748	6,885	△ 3,863	25,000	18,114
Net sales		150,356	163,269	12,913	175,000	11,730
	Japan	96,544	100,225	3,681	109,000	8,774
	Taiwan	18,555	27,854	9,299	34,000	6,145
	China	19,996	20,543	547	16,000	△ 4,543
	Southeast Asia, U.S., and other	15,260	14,645	△ 614	16,000	1,354

Note: Effective from the first year ended March 31, 2025, the method of classification of the reportable segments has been changed and figures for the fiscal year ended March 31, 2024 presented are restated based on the classification after the change.

#### 4) Water Treatment Engineering Business Unit orders received and net sales by market

						(Millions of yen)	
		Fiscal year ended March 31, 2024	Fiscal year ended	ended March 31, 2025 Fiscal yea		ar ending March 31, 2026	
		Full year Results	Full year Results	Year-on-year change	Full year Plan	Year-on-year change	
Order	s received	120,420	126,327	5,906	154,200	27,872	
	Electronics industry	78,246	82,736	4,490	111,000	28,264	
	General industry	30,986	32,534	1,548	32,000	△ 534	
	Electric power/ water supply and sewage	11,188	11,056	△ 132	11,200	144	
Net sa	lles	126,393	138,130	11,736	149,200	11,069	
	Electronics industry	88,292	96,652	8,360	106,200	9,548	
	General industry	27,469	30,083	2,614	32,000	1,917	
	Electric power/ water supply and sewage	10,633	11,396	763	11,000	△ 396	

Note: Effective from the first year ended March 31, 2025, the method of classification of the reportable segments has been changed and figures for the fiscal year ended March 31, 2024 presented are restated based on the classification after the change.